

City of Appleton

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

Meeting Agenda - Final Parks and Recreation Committee

Monday, October 9, 2023	6:15 PM	Council Chambers, 6th Floor
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- 1. Call meeting to order
- 2. Pledge of Allegiance
- 3. Roll call of membership
- 4. Approval of minutes from previous meeting

<u>23-1190</u> Minutes of the August 21, 2023 Parks & Recreation Committee Meeting

Attachments: Minutes of the 8-21-23 P & R Meeting.pdf

5. Public Hearing/Appearances

7. Information Items

23-1201

<u>23-1191</u>	Reid Golf Course-Participation, Revenue & Expense Report-September, 2023
	Attachments: Reid Expense, Participation, Revenue Report-Sept, 2023.pdf
23-1192	Reid Golf Course-2024 Proposed Budget
	Attachments: 2024 Reid Golf.pdf
<u>23-1193</u>	Parks & Recreation-2024 Proposed Budget
	Attachments: 2024 Park Recreation.pdf

Attachments: 2024 PR Special Revenue Funds.pdf

Special Revenue Funds-2024 Proposed Budget

8. Adjournment

Notice is hereby given that a quorum of the Common Council may be present during this meeting, although no Council action will be taken.

Reasonable Accommodations for Persons with Disabilities will be made upon Request and if Feasible.



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Meeting Minutes - Final Parks and Recreation Committee

Monday, August 21, 2023

6:15 PM

Council Chambers, 6th Floor

- 1. Call meeting to order
- 2. Pledge of Allegiance
- 3. Roll call of membership

 ${\bf Others:} \ \ {\bf Tom} \ \ {\bf Flick}, \ {\bf Parks,} \ {\bf Recreation} \ \ {\bf \&} \ \ {\bf Facilities} \ \ {\bf Management;} \ {\bf Chris} \ \ {\bf Behrens},$

Legal Services

Present: 4 - Siebers, Alfheim, Schultz and Wolff

Absent: 1 - Hayden

4. Approval of minutes from previous meeting

<u>23-1001</u> Minutes of the 07-24-23 Parks & Recreation Committee Meeting

<u>Attachments:</u> Minutes of the 7-24-23 P & R Committee Meeting.pdf

Alderperson Schultz moved, seconded by Alderperson Alfheim, that the Minutes of the 7-24-23 Parks & Recreation Committee be approved. Roll Call. Motion carried by the following vote:

Aye: 4 - Siebers, Alfheim, Schultz and Wolff

Absent: 1 - Hayden

5. Public Hearing/Appearances

None

6. Action Items

23-1010 Resolution R-2023-03 Request Permission to Apply for DOT Grant

Attachments: Resolution for WisDOT Grant Application.docx

Alderperson Alfheim moved, seconded by Alderperson Wolff, that the Report Action Item be recommended for approval. Roll Call. Motion carried by the following vote:

Aye: 4 - Siebers, Alfheim, Schultz and Wolff

Absent: 1 - Hayden

7. Information Items

23-1009 Reid Golf Course Participation, Revenue and Expense Report, July 2023

Attachments: Reid Golf Course Participation and Revenue Report July 2023.pdf

This item was presented

8. Adjournment

The meeting was adjourned at 6:21 p.m.

Alderperson Alfheim moved, seconded by Alderperson Wolff, that the Parks & Recreation Committee Meeting be adjourned. Roll Call. Motion carried by the following vote:

Aye: 4 - Siebers, Alfheim, Schultz and Wolff

Absent: 1 - Hayden

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City of Appleton - Reid Golf Course Revenues - September 30, 2023

	20	022	2	023
	2022 Y-T-D	Total	2023 Y-T-D	Total
Green Fees	Rounds	Revenue	<u>Rounds</u>	Revenue
Weekday-18 Holes	4,619	\$84,200.99	3,603	\$77,403.58
Weekday-9 Holes	12,808	\$192,576.43	14,219	\$206,435.10
Weekend - 18-Holes	2,519	\$67,724.85	3,426	\$90,269.93
Weekend - 9 Holes	2,538	\$47,760.30	3,621	\$58,568.91
Twilight Golf	2,473	\$27,524.74	3,179	\$37,857.75
Passholder Rounds	10,088		10,380	
Team Rounds	938		971	
Sub-Totals	35,983	\$419,787.31	39,399	\$470,535.27
	2022 Y-T-D	Total	2023 Y-T-D	Total
Pass/Coupon/Discount Card Sales	<u>Sales</u>	Revenues	<u>Sales</u>	Revenues
Pass Sales	189	\$74,173.05	223	\$98,590.91
Corporate Pass Sales	11	\$31,279.60	13	\$34,123.20
Discount Cards	167	\$6,048.00	250	\$6,606.00
	2022 Y-T-D	Total	2023 Y-T-D	Total
<u>Cart Revenue</u>	<u>Cart Sales</u>	<u>Revenues</u>	<u>Cart Sales</u>	<u>Revenues</u>
Cart Fee	19,375	\$173,660.01		\$232,677.19
Annual Cart Passes	23	\$11,720.19	66	\$16,001.01
	2022 Y-T-D	Total	2023 Y-T-D	Total
<u>Practice Range</u>	<u>Sales</u>	<u>Revenues</u>	<u>Sales</u>	<u>Revenues</u>
Driving Range	6,500	\$25,157.45	5,224	\$38,506.39
Annual Range Pass	15	\$3,895.72	23	\$6,383.86
	2022 Y-T-D	Total	2023 Y-T-D	Total
Golf Shop Merchandise	<u>Sales</u>	Revenues	<u>Sales</u>	Revenues
Balls/Assessories/Apparel/Misc.		\$30,108.47		\$32,777.16
Gift Cards	244	\$12,927.99	286	\$14,808.65
Lessons**		\$7,145.00		\$8,015.00
Other Rentals***		\$4,191.21		\$6,087.05
	2022 Y-T-D	Total	2023 Y-T-D	Total
<u>Food and Beverage</u>	<u>Sales</u>	Revenues	<u>Sales</u>	Revenues
Food		\$16,605.07		\$19,735.48
Beverage		\$23,490.23		\$27,619.59
Alcohol Sales		\$78,706.24		\$91,634.88
Catering/Banquet		\$521.29		\$1,551.76
Total Revenue (All Categories)		\$919,416.83		\$1,105,653.40

 $^{{\}bf **Lessons\ include\ private,\ group\ and\ juniors}$

 $^{{\}tt ***}{\tt Other}\ {\tt rentals}\ {\tt include}\ {\tt additional}\ {\tt revenue}\ {\tt club}\ {\tt rentals}, \ {\tt pull}\ {\tt carts}\ \&\ {\tt locker}\ {\tt rentals}.$

Reid Golf Course Budget September 30th Expense Report

Description	Budget	End of September Expenses	Available
Regular Salaries	\$205,872	-\$140,258.00	\$65,614
Overtime	\$595	-\$41.00	\$554
Part-Time	\$135,696	-\$110,361.00	\$25,335
Fringes	\$88,141	-\$58,033.00	\$30,108
Training/Conferences	\$750.00	-\$118.00	\$632
Office Supplies	\$500.00	-\$86.00	\$414
Memberships & Licenses	\$1,760.00	-\$1,983.00	(\$223)
Building Maint./Janitorial	\$1,500.00	-\$987.00	\$513
Food & Provisions	\$50.00	\$0.00	\$50
Landscape Supplies	\$41,800.00	-\$34,582.00	\$7,218
Concession/Merchandise Supplies	\$60,400.00	-\$81,375.00	(\$20,975)
Other Misc. Supplies	\$3,500.00	-\$3,497.00	\$3
City Copy Charges	\$0.00	\$0.00	
Outside Printing	\$4,000.00	-\$2,460.00	\$1,540
Uniforms	\$500.00	-\$247.00	\$253
Gas Purchases	\$20,770.00	-\$19,076.00	
Miscellaneous Equipment	\$39,110.00	-\$12,154.00	\$26,956
Accounting/Audit Fees	\$2,160.00	\$0.00	\$2,160
Bank Service Fees	\$19,000.00	-\$18,585.00	\$415
Consulting Services	\$500.00	\$0.00	\$500
Solid Waste/Recycling Pickup	\$2,460.00	-\$1,908.00	\$552
Contractor Fees	\$1,000.00	-\$1,012.00	(\$12)
Advertising	\$6,000.00	-\$4,681.00	\$1,319
Electric	\$22,725.00	-\$20,710.00	\$2,015
Gas	\$4,300.00	-\$20,710.00	\$409
Water		' '	
	\$2,100.00 \$676.00	-\$517.00 -\$150.00	\$1,583 \$526
Sewer		-\$6,624.00	\$6,536
Stormwater	\$13,160.00 \$3,000.00	-\$6,624.00 -\$597.00	\$2,403
Telephone			
Cellular Phones	\$1,000.00	-\$547.00	\$453
Cable Services	\$2,150.00	-\$1,401.00	\$749
Equip Repairs & Maint	\$5,000.00	-\$10,803.00	(\$5,803)
Facilities Charges	\$34,837.00	-\$30,813.00	\$4,024
Software Support	\$1,944.00	-\$2,100.00	(\$156)
CEA Operations/Maint.	\$48,150.00	-\$37,517.00	\$10,633
CEA Depreciation/Replace.	\$71,548.00	-\$50,272.00	\$21,276
Grounds Repair & Maintenance	\$27,000.00	-\$34,903.00	(\$7,903)
Insurance	\$7,540.00	-\$5,652.00	\$1,888
Equipment Rent	\$33,500.00	-\$26,570.00	
Depreciation Expense	\$61,000.00	-\$49,068.00	
Interest Payments	\$3,975.00	-\$2,979.00	\$996
Transfer Out - General Fund	\$17,900.00	-\$13,425.00	
Expense Total	\$997,569.00	-\$789,983.00	\$207,586

CITY OF APPLETON 2024 BUDGET

REID GOLF COURSE

Director of Parks, Recreation & Facilities Management: Dean R. Gazza, CPRE, LEED-AP

Deputy Director of Parks, Recreation & Facilities Management: Thomas R. Flick, CPRP

MISSION STATEMENT

Reid Golf Course is dedicated to growing the game of golf by providing competitive rates, a golf course conforming to high standards, quality facilities and sincere customer service to golfers at all skill levels.

DISCUSSION OF SIGNIFICANT 2023 EVENTS

Continued improvement of all clubhouse services to increase revenue, provide consistent customer service, and improve the future financial sustainability of the golf course.

Continued extensive social media marketing and constant golfer communications. Facebook "Likes" increased from 3,680 to 3,910 and Instagram followers increased from 489 to 568.

Continued to maximize rounds played by using GolfNow.com, Teeoff.com and social media as real-time marketing communications to fill gaps during slow periods.

Continued adjustment of new point-of-sale system for better reporting, customer interactions and usage rates.

Sold out both junior program lesson sessions. Junior league increased in size from 35 to 42.

Increased junior pass sales from 94 in 2022 to 126 in 2023.

Increased combined pass sales increased from 199 in 2022 to 227 in 2023.

Re-instituted large range baskets.

Spring 3-4-5 Tournament increased by one team to 58 total players.

Continued the tradition of two long-running stroke play tournaments at Reid; the City Tournament and the Fox Cities Championship (part of the Golf Tour - Adults and the Northeast Wisconsin Junior Golf Tour).

Continued Reid's traditional fun Two-Pin Challenge event.

Developed and implemented a marketing plan for the 2023 golf season that included regular email messages, promotional materials, radio ads, printed media, increased social media presence, brochures and flyers.

Hosted Wisconsin PGA Junior Event for the fifth consecutive year, 82 players participated.

Sold 16 tee sign advertisements.

Maintained Business Pass sale capacity of 12.

Coordinated and paved #1 and #10 tee cart paths, while open for play. Restored turf near paved surfaces.

Completed installation of new walk-in cooler and freezer, increasing storage and efficiency.

Utilized golf course for winter recreation activities including cross country skiing, sledding, snowshoeing and fat tire bike riding.

Golf Course Superintendent achieved Certified Golf Course Superintendent status with Golf Course Superintendents Association of America.

MAJOR 2024 OBJECTIVES

Maintain high-quality, skilled, customer service-oriented staff to operate the golf course.

Develop and implement a plan to provide clubhouse services that consider changing golf trends, available City resources and program direction to maximize revenues and meet current and future community interests and needs.

Continue to expand the use of the GolfNow.com and Teeoff.com reservation systems and associated marketing modules to:

Maximize the financial potential of "prime time" tee times and expand utilization of "non-prime time" tee times. Increase electronic marketing and golfer communications.

Improve administration of tee times, tournaments, outings and league play.

Improve accounting methods and procedures for all clubhouse sales.

Improve data collection of golfer information.

Maintain tee sign and scorecard advertising at their maximum.

Market the golf course through available media including the Community Color mailer, radio, TV and internet.

Work with the Golf Course Superintendent and Clubhouse Supervisor to explore opportunities for reductions in expenses, alternative staffing levels and work plans, and new equipment to meet challenges of the ever-changing golf industry.

Maintain the golf course to the high standards of Reid's golfers and continue to evolve the agronomic program at Reid, lowering its environmental impact.

Maintain the clubhouse, maintenance shop and all golf course equipment.

Continue to collaborate with the Parks and Recreation Division to implement new program opportunities and expand on existing successful programs.

Continue to expand Reid's tournament competitions: the 3-4-5, City Tournament and Two-Pin Challenge.

Maintain corporate pass sales.

Continue efforts of increasing the number of youth golfers visiting the course for both instruction and play, while creating new opportunities for adults to participate in similar means.

Collaborate with Parks and Recreation Division on improving winter activities at Reid, including modifications to cross country skiing, snowshoeing, fat tire bike trails and sledding operations.

DEPARTMENT BUDGET SUMMARY									
Programs	Ac	tual		Budget					
Unit Title	2021	2022	Adopted 2023	Amended 2023	2024	Change *			
Program Revenues	\$ 1,041,002	\$ 1,063,994	\$ 963,460	\$ 963,460	\$ 1,093,958	13.54%			
Program Expenses									
5630 Operations	871,595	907,181	963,459	963,459	1,093,631	13.51%			
TOTAL	\$ 871,595	\$ 907,181	\$ 963,459	\$ 963,459	\$ 1,093,631	13.51%			
Expenses Comprised Of:									
Personnel	366,092	382,954	430,304	430,304	496,311	15.34%			
Training & Travel	59	445	750	750	3,375	350.00%			
Supplies & Materials	134,429	184,510	164,780	164,780	146,390	-11.16%			
Purchased Services	282,251	281,948	284,750	284,750	327,980	15.18%			
Miscellaneous Expense	70,864	71,967	64,975	64,975	62,725	-3.46%			
Capital Expenditures	-	(32,543)	-	-	30,000	N/A			
Transfers Out	17,900	17,900	17,900	17,900	26,850	50.00%			
Full Time Equivalent Staff:									
Personnel allocated to programs	2.70	2.70	2.70	2.70	2.70				

Operations Business Unit 5630

PROGRAM MISSION

Manage and maintain Reid Golf Course facilities and grounds in a fiscally and environmentally responsible manner, consistent with quality municipal golf courses, for the benefit of the users.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies #4: "Continually assess trends affecting the community and proactively respond" and #6: "Create opportunities and learn from successes and failures".

Objectives:

Provide a golfing experience that is inclusive to all people regardless of age, skill or ability.

Grow the game of golf by providing various opportunities including instruction, outings, leagues and special events.

Enhance the quality of life in our community by providing golf as a recreational amenity at an affordable value.

Operate the golf course in an environmentally responsible manner to sustain the green space for future generations.

Maintain the course in the best condition possible given the resources available.

Work closely with CEA to coordinate repairs and provide equipment to maintain high-quality playing conditions.

Work closely with the Recreation Division to implement new program opportunities targeting youth.

Major Changes in Revenue, Expenditures, or Programs:

Increase in projected revenue reflects new point-of-sale capabilities, increased round and passholder trends, increased junior participation, and rate modifications.

Increase in expenses are part-time labor rates, additional two months for Clubhouse Supervisor, cost of supplies, bank service fees (credit card fees), Emerald Ash Borer tree removals, and attending Golf Industry Show.

Operations Business Unit 5630

TO OTTO MILE	UDGET SUMMARY		Act	ادير				Budget		
	Description	_	2021	uai	2022	Adopted 2023		ended 2023		2024
471000	Revenues Interest on Investments	\$	(3,226)	\$	(12,228)	\$ 1,000	\$	1,000	\$	1,000
	Charges for Service	Ψ	7,497	Ψ	7,145	9,500	Ψ	9,500	Ψ	7,500
	Concessions		128,891		123,853	122,500		122,500		127,500
	Merchandise Sales		28,667		33,326	27,500		27,500		30,000
480205	Equipment Rentals		174,809		208,597	143,500		143,500		202,000
480206	Tournament Fees		-		2,730	-		-		-
	Daily Entrance Fees		7,500		6,750	10,250		10,250		10,250
	Greens Fees		609,389		606,206	567,550		567,550		627,500
	Rental of City Property		17,000		14,500	15,000		15,000		15,000
	Lease Revenue		63,551		64,215	64,660		64,660		71,208
	Donations & Memorials		2,177		3,670	-		-		-
	Damage to City Property		222		729			-		-
503500	Other Reimbursements		4,525	_	4,501	2,000		2,000		2,000
	Total Revenue		1,041,002	\$	1,063,994	\$ 963,460	\$	963,460	\$	1,093,958
040400	Expenses	•	405.000	•	100 100	A 005.070	•	005.070	•	000 000
	Regular Salaries	\$	185,880	\$	199,129	\$ 205,872	\$	205,872	\$	223,362
	Call Time		100		-	-		-		-
	Overtime Wages		400.050		192	595		595		624
	Part-Time Wages		122,958		111,787	135,696		135,696		178,550
	Fringes		57,154		71,846	88,141		88,141		93,775
	Training/Conferences		59		445	750		750 500		3,375
	Office Supplies		213		248	500 1.760		500		500
	Memberships & Licenses Building Maint./Janitorial		1,824		2,170	1,760		1,760 1.500		2,170
	Food & Provisions		1,094 50		676	50		,		1,500
	Landscape Supplies		36,305		36,126	41,800		50 41,800		50 41,800
	Pro Shop/Concessions		65,978		73,053	60,400		60,400		65,600
	Other Misc. Supplies		2,394		5.169	3,500		3,500		3,500
	Outside Printing		2,709		4,532	4,000		4,000		4,000
	Uniforms		433		241	500		500		500
	Gas Purchases		16,535		22,502	20,770		20,770		20,770
	Miscellaneous Equipment		6,894		39,793	30,000		30,000		6,000
	Accounting/Audit Fees		2,170		1,225	2,160		2,160		2,160
	Bank Service Fees		20,877		24,294	19,000		19,000		24,000
	Consulting Services				388	500		500		15,500
	Solid Waste/Recycling		2,508		2,679	2,460		2,460		2,534
	Contractor Fees		1,296		1,600	1,000		1,000		1,500
	Advertising		4,619		3,048	6,000		6,000		5,000
641300			48,240		49,662	49,111		49,111		53,023
	Equipment Repairs & Maint.		5,662		7,287	5,000		5,000		6,500
642000	Facilities Charges		56,783		44,332	34,837		34,837		44,215
	Software Support		-		2,181	1,944		1,944		1,944
	CEA Expense		100,361		97,788	119,698		119,698		120,554
	Grounds Repair & Maint.		3,406		11,753	2,000		2,000		10,000
	Insurance		6,168		6,216	7,540		7,540		7,550
	Equipment Rent		30,161		29,495	33,500		33,500		33,500
	Depreciation Expense		62,801		66,267	61,000		61,000		61,000
	Interest Payments		8,063		5,700	3,975		3,975		1,725
	Other Capital Outlay		-		(32,543)			-		30,000
	Transfer Out - Gen Fund		17,900		17,900	17,900		17,900		26,850
	Total Expense	\$	871,595	\$	907,181	\$ 963,459	\$	963,459	\$	1,093,631
	JMMARY OF 2024 PROPOS	ED E	XPENDITU	RES	S > \$15,000	D 01 /0				
Landscape	Supplies			RES	S > \$15,000	Pro Shop/Conce			•	00.000
Landscape Topsoil,	<u>e Supplies</u> , sand, gravel	<u>ED E</u>	4,500	RES	S > \$15,00 <u>0</u>	Alcoholic bev	erag	es	\$	26,600
Landscape Topsoil, Seed, fe	<u>e Supplies</u> , sand, gravel ertilizer		4,500 11,000	RES	S > \$15,00 <u>0</u>	Alcoholic bev Non-alcoholic	erag	es	\$	9,000
Landscape Topsoil, Seed, fe Plant m	e <u>Supplies</u> , sand, gravel ertilizer aterial (flowers)		4,500 11,000 300	RES	S > \$15,000	Alcoholic bev Non-alcoholic Candy/food	erage bev	es erages	\$	9,000 13,000
Landscape Topsoil, Seed, fe Plant m	<u>e Supplies</u> , sand, gravel ertilizer	\$	4,500 11,000 300 26,000	RES	S > \$15,00 <u>0</u>	Alcoholic bev Non-alcoholic Candy/food Other conces	erage beve sion	es erages supplies	\$	9,000 13,000 15,000
Landscape Topsoil, Seed, fe Plant m Herbicio	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides		4,500 11,000 300	RES	<u>S > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food	erage beve sion	es erages supplies		9,000 13,000 15,000 2,000
Landscape Topsoil, Seed, fe Plant m Herbicio	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides	\$	4,500 11,000 300 26,000 41,800	RES	<u>S > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s	erage beve sion suppl	es erages supplies	\$	9,000 13,000 15,000
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides	\$	4,500 11,000 300 26,000 41,800	RES	S > \$15,000	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s	erage beversion suppl	es erages supplies	\$	9,000 13,000 15,000 2,000 65,600
Landscape Topsoil, Seed, fe Plant m Herbicic Equipment Carts	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides	\$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500	RES	S > \$15,000	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s	erage beversion suppl	es erages supplies	\$	9,000 13,000 15,000 2,000 65,600
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations	\$	4,500 11,000 300 26,000 41,800	RES	<u>6 > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s	erage beversion suppl	es erages supplies	\$	9,000 13,000 15,000 2,000 65,600
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter Gas Purch	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations	\$ \$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500	RES	<u>S > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage beversion supplees	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter Gas Purch Non-die	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations esel fuel 3325 gal @ \$3.75	\$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500 12,470	RES	<u>3 > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage sion suppl es	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600 24,000
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter Gas Purch Non-die	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations	\$ \$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500 12,470 8,300	RES	<u>3 > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage sion suppl es	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600 24,000 30,000
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter Gas Purch Non-die Diesel f	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations ases seel fuel 3325 gal @ \$3.75 iuel 2050 gal @ \$4.05	\$ \$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500 12,470	RES	<u>S > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage sion suppl es	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600 24,000
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainten Gas Purch Non-die Diesel f	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations essel fuel 3325 gal @ \$3.75 iuel 2050 gal @ \$4.05 Serivices	\$ \$ \$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500 12,470 8,300 20,770	RES	<u>6 > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage sion suppl es	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600 24,000 30,000
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter Gas Purch Non-die Diesel f Consulting Golf Co	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations esel fuel 3325 gal @ \$3.75 ruel 2050 gal @ \$4.05 Serivices urse Master Plan	\$ \$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500 12,470 8,300 20,770	RES	<u>6 > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage sion suppl es	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600 24,000 30,000
Landscape Topsoil, Seed, fe Plant m Herbicio Equipment Carts Mainter Gas Purch Non-die Diesel f	e Supplies , sand, gravel ertilizer aterial (flowers) des/pesticides t Rent nance operations esel fuel 3325 gal @ \$3.75 ruel 2050 gal @ \$4.05 Serivices urse Master Plan	\$ \$ \$ \$	4,500 11,000 300 26,000 41,800 32,000 1,500 33,500 12,470 8,300 20,770	RES	<u>6 > \$15,000</u>	Alcoholic bev Non-alcoholic Candy/food Other conces Promotional s Bank Service Fe Credit card fe	erage sion suppl es	es erages supplies ies	\$	9,000 13,000 15,000 2,000 65,600 24,000 30,000

	2021 ACTUAL	2022 ACTUAL	2023 YTD ACTUAL	2023 ORIG BUD	2023 REVISED BUD	2024 BUDGET
Dua mana Danama						
Program Revenues 471000 Interest on Investments	(3,226)	(12,228)	577	1,000	1,000	1,000
480100 General Charges for Service	(3,220) 7,497	7,145	5,430	9,500	9,500	7,500
480203 Concessions	128,891	123,853	33	122,500	122,500	127,500
480204 Merchandise Sales	28,667	33,326	74	27,500	27,500	30,000
480205 Equipment Rentals	174,809	208,597	90	143,500	143,500	202,000
480206 Tournament Fees	-	2,730	-	-	-	-
485000 Daily Entrance Fees	7,500	6,750	-	10,250	10,250	10,250
485100 Greens Fees	609,389	606,206	86,451	567,550	567,550	627,500
501500 Rental of City Property 501600 Lease Revenue	17,000	14,500	25.070	15,000	15,000	15,000
502000 Lease Revenue 502000 Donations & Memorials	63,551 2,177	64,215 3,670	35,879 400	64,660	64,660	71,208
503000 Damage to City Property	222	729		-	_	_
503500 Other Reimbursements	4,573	4,126	61	2,000	2,000	2,000
508500 Cash Short or Over	(48)	375			<u>-</u> _	
TOTAL PROGRAM REVENUES	1,041,002	1,063,994	128,995	963,460	963,460	1,093,958
Personnel						
610100 Regular Salaries	131,215	142,366	39,486	205,872	205,872	223,362
610200 Labor Pool Allocations	35,698	38,997	5,023	-	-	-
610400 Call Time	100	-	-	-	-	-
610500 Overtime Wages	400.050	192	-	595	595	624
610800 Part-Time Wages 611000 Other Compensation	122,958 55	111,787 55	6,380 55	135,696	135,696	178,550
611400 Sick Pay	-	-	2,986	-	-	-
611500 Vacation Pay	18,912	17,711	2,500	_	_	_
615000 Fringes	73,818	83,137	19,215	88,141	88,141	93,775
615500 Unemployment Compensation	4,121	2,697	-	-	-	-
617000 Pension Expense	(23,773)	(15,165)	-	-	-	-
617100 OPEB Expense	2,988	1,177				
TOTAL PERSONNEL	366,092	382,954	73,145	430,304	430,304	496,311
Training~Travel						
620100 Training/Conferences	59	445	61	750	750	3,375
TOTAL TRAINING / TRAVEL	59	445	61	750	750	3,375
Supplies						
630100 Office Supplies	213	248	78	500	500	500
630300 Memberships & Licenses	1,824	2,170	1,346	1,760	1,760	2,170
630600 Building Maint./Janitorial	1,094	676	181	1,500	1,500 50	1,500
630700 Food & Provisions 630801 Topsoil, Sand, Gravel	50 3,849	6,202	20	50 4,500	4,500	50 4,500
630803 Seed, Fertilizer	8,881	6,375	7,306	11,000	11,000	11,000
630804 Plant Material	138	130	- ,,,,,,	300	300	300
630807 Herbicides/Pesticides	23,437	23,419	22,966	26,000	26,000	26,000
631401 Alcoholic Beverages	28,832	29,079	4,417	24,600	24,600	26,600
631402 Non-Alcoholic Beverages	8,984	9,959	1,557	8,000	8,000	9,000
631403 Candy/Food	8,998	11,032	2,187	12,750	12,750	13,000
631404 Other Concession Supplies	18,770	22,983	10,347	13,500	13,500	15,000
631405 Promotional Supplies	394	900	250	1,550	1,550	2,000
631603 Other Misc. Supplies 632002 Outside Printing	2,394 2,709	4,269 4,532	2,026 2,460	3,500 4,000	3,500 4,000	3,500 4,000
632101 Uniforms	433	241	2,400	500	500	500
632200 Gas Purchases	16,535	22,502	1,172	20,770	20,770	20,770
632700 Miscellaneous Equipment	6,894	39,793	10,999	30,000	30,000	6,000
TOTAL SUPPLIES	134,429	184,510	67,312	164,780	164,780	146,390
Purchased Services						
640100 Accounting/Audit Fees	2,170	1,225	-	2,160	2,160	2,160
640300 Bank Service Fees	20,877	24,294	586	19,000	19,000	24,000
640400 Consulting Services	-	388	-	500	500	15,500
640700 Solid Waste/Recycling Pickup	2,508	2,679	954	2,460	2,460	2,534
640800 Contractor Fees	1,296	1,600	4 000	1,000	1,000	1,500
641200 Advertising	4,619 23,986	3,048	1,908	6,000	6,000	5,000 24,562
641301 Electric 641302 Gas	23,986 5,264	24,080 6,198	4,532 3,465	22,725 4,300	22,725 4,300	6,446
0+100Z Ga3	J,ZU 4	0,130	3,403	4,500	4,500	0,440

	2021 ACTUAL	2022 ACTUAL	2023 YTD ACTUAL	2023 ORIG BUD	2023 REVISED BUD	2024 BUDGET
641303 Water	1,802	1,693	233	2,100	2,100	1,800
641304 Sewer	522	519	69	676	676	555
641306 Stormwater	13,196	13,176	3,475	13,160	13,160	13,160
641307 Telephone	603	634	223	3,000	3,000	3,000
641308 Cellular Phones	634	965	244	1,000	1,000	1,000
641309 Cable Services	2,233	2,397	201	2,150	2,150	2,500
641800 Equipment Repairs & Maint.	5,662	7,287	2,563	5,000	5,000	6,500
642000 Facilities Charges	56,783	44,332	9,264	34,837	34,837	44,215
642400 Software Support	-	2,181	=	1,944	1,944	1,944
642501 CEA Operations/Maint.	37,293	36,538	12,393	48,150	48,150	35,445
642502 CEA Depreciation/Replace.	63,068	61,250	16,353	71,548	71,548	85,109
645400 Grounds Repair & Maintenance	3,406	11,753	4,362	2,000	2,000	10,000
650100 Insurance	6,168	6,216	3,140	7,540	7,540	7,550
650302 Equipment Rent	30,161	29,495	661	33,500	33,500	33,500
659900 Other Contracts/Obligation	<u> </u>	=	<u>=</u>		<u>=</u>	
TOTAL PURCHASED SVCS	282,251	281,948	64,626	284,750	284,750	327,980
Miscellaneous Expense						
660100 Depreciation Expense	62,801	66,267	27,260	61,000	61,000	61,000
672000 Interest Payments	8,063	5,700	1,655	3,975	3,975	1,725
TOTAL MISCELLANEOUS EXP	70,864	71,967	28,915	64,975	64,975	62,725
Capital Outlay						
680200 Land Improvements	194,975	-	-	-	-	-
689900 Other Capital Outlay	(194,975)	(32,543)				30,000
TOTAL CAPITAL OUTLAY	-	(32,543)	-	-	-	30,000
Transfers						
791100 Transfer Out - General Fund 791400 Transfer Out - Capital Project	17,900	17,900	7,458	17,900	17,900	26,850
TOTAL TRANSFERS	17,900	17,900	7,458	17,900	17,900	26,850
TOTAL EXPENSE	871,595	907,181	241,517	963,459	963,459	1,093,631

CITY OF APPLETON 2024 BUDGET

REID GOLF COURSE

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS

Revenues	2021 Actual	2022 2023 Actual Budget		2023 Projected	2024 Budget
Charges for Services Miscellaneous Lease Revenue Total Revenues	\$ 956,753 23,924 63,551 1,044,228	\$ 988,607 23,400 64,215 1,076,222	\$ 880,800 17,000 64,660 962,460	\$ 880,800 17,000 64,660 962,460	\$ 1,004,750 17,000 71,208 1,092,958
Expenses					
Operation and Maintenance Depreciation Total Expenses	782,832 62,801 845,633	835,214 66,267 901,481	880,584 61,000 941,584	880,585 61,000 941,585	974,056 61,000 1,035,056
Operating Income (Loss)	198,595	174,741	20,876	20,875	57,902
Non-operating Revenues (Expenses)					
Interest Income Interest Expense Total Non-Operating	(3,226) (8,063) (11,289)	(12,228) (5,700) (17,928)	1,000 (3,975) (2,975)	1,000 (3,975) (2,975)	1,000 (1,725) (725)
Net Income (Loss) Before Transfers	187,306	156,813	17,901	17,900	57,177
Contributions and Transfers In (Out)					
Capital Contributions Operating Transfers out	(17,900)	(17,900)	(17,900)	(17,900)	(26,850)
Change in Net Assets	169,406	138,913	1	-	30,327
Net Assets - Beginning	957,001	1,126,407	1,265,320	1,265,320	1,265,320
Net Assets - Ending	\$ 1,126,407	\$ 1,265,320	\$ 1,265,321	\$ 1,265,320	\$ 1,295,647
	SCHEDUL	E OF CASH FL	ows		
Cash - Beginning of Year + Change in Net Assets - Capital Contributions				\$ 500,665	\$ 486,665 30,327
+ Depreciation - Fixed Assets + Advance from general fund				61,000	61,000 (30,000)
- Principal Repayment				(75,000)	(75,000)
Working Cash - End of Year				\$ 486,665	\$ 472,992

CITY OF APPLETON 2024 BUDGET

REID GOLF COURSE OPERATING PROJECTIONS

Revenues	2022 Actual	2023 Projected	2024 Budget	2025 Projected	2026 Projected	2027 Projected	2028 Projected
Charges for Services Miscellaneous Lease Revenue Total Revenues	\$ 988,607 23,400 64,215 1,076,222	\$ 880,800 17,000 64,660 962,460	\$ 1,004,750 17,000 71,208 1,092,958	\$ 1,024,845 17,340 71,208 1,113,393	\$ 1,045,342 17,687 71,208 1,134,237	\$ 1,066,249 18,041 71,208 1,155,498	\$ 1,087,574 18,402 71,208 1,177,184
Expenses							
Operating Expenses Depreciation	835,214 66,267	880,585 61,000	974,056 61,000	998,407 60,139	1,023,367 59,355	1,048,951 56,510	1,075,175 53,666
Total Expenses	901,481	941,585	1,035,056	1,058,546	1,082,722	1,105,461	1,128,841
Operating Income	174,741	20,875	57,902	54,847	51,515	50,037	48,343
Non-Operating Revenues (Expenses)							
Interest Income	(12,228)	1,000	1,000	1,000	1,000	1,000	1,000
Interest Expense Total Non-Operating	(5,700) (17,928)	(3,975) (2,975)	(1,725) (725)	(300) 700	1,000	1,000	1,000
Net Income Before Transfers	156,813	17,900	57,177	55,547	52,515	51,037	49,343
Contributions and Transfers In (Out)							
Capital Contributions General Fund/CEA	(17,900)	(17,900)	(26,850)	(26,850)	(26,850)	(26,850)	(26,850)
Change in Net Assets	138,913	-	30,327	28,697	25,665	24,187	22,493
Total Net Assets - Beginning	1,126,407	1,265,320	1,265,320	1,295,647	1,324,344	1,350,009	1,374,196
Total Net Assets - Ending	\$ 1,265,320	\$ 1,265,320	\$ 1,295,647	\$ 1,324,344	\$ 1,350,009	\$ 1,374,196	\$ 1,396,689
		201150	= 0= 0.40				
		SCHED	ULE OF CASI	H FLOWS			
Cash - Beginning of the Year + Change in Net Assets - Capital Contributions		\$ 500,665 -	\$ 486,665 30,327	\$ 472,992 28,697	\$ 481,828 25,665	\$ 486,848 24,187	\$ 547,545 22,493
+ Depreciation + Long Term Debt		61,000	61,000	60,139	59,355 -	56,510 -	53,666 -
- Fixed Assets- Principal Repayment		(75,000)	(30,000) (75,000)	(80,000)	(80,000)	(20,000)	(20,000)
Working Cash - End of Year		\$ 486,665	\$ 472,992	\$ 481,828	\$ 486,848	\$ 547,545	\$ 603,704
25% Working Capital Reserve (p	orior year's audite	ed expenses)	\$ 225,615	\$ 250,658	\$ 256,389	\$ 262,554	\$ 268,950

ASSUMPTIONS:

Rounds of golf played @ projected 2023 levels and then increasing slightly for estimated increase in rounds 2% overall revenue increase in 2025 and beyond
Operating expenses to increase 2.5% per year after 2024
None of the costs identified in the Reid Golf Course CIP for 2024 and beyond are included in this projection

Strive to maintain a level of 25% working capital reserve

CITY OF APPLETON 2024 BUDGET REID GOLF COURSE LONG-TERM DEBT

2002 General Fund Advance

		Ceneral i dia Advance								
Year	F	Principal		Inte	erest			Total		
2024		-			-			-		
2025		60,000			-			60,000		
2026		80,000			-			80,000		
	\$	140,000		\$	-	_	\$	140,000		

2012

	Ta	Taxable General Obligation Refunding Bonds									
Year	P	rincipal	- 1	nterest		Total					
2024		75,000		1,725		76,725					
2025		20,000		300		20,300					
	\$	95,000	\$	2,025	\$	97,025					

2021

	Ge	General Fund Advance										
Year	Principal	Interest	Total									
2024	_	-	-									
2025	_	-	-									
2026	-	-	-									
2027	20,000	-	20,000									
2028	20,000	-	20,000									
2029	20,000	-	20,000									
2030	20,000	-	20,000									
2031	20,000	-	20,000									
	\$ 100,000	\$ -	\$ 100,000									

			Total	
Year	Prin	cipal	Interest	Total
2024		75,000	1,725	 76,725
2025		80,000	300	80,300
2026		80,000	-	80,000
2027	:	20,000	-	20,000
2028	:	20,000	-	20,000
2029	:	20,000	-	20,000
2030	:	20,000	-	20,000
2031	:	20,000	-	20,000
	\$ 3	35,000	\$ 2,025	\$ 337,025

CITY OF APPLETON 2024 BUDGET

PARKS AND RECREATION DEPARTMENT

Director of Parks, Recreation & Facilities Management:

Dean R. Gazza, CPRE, LEED-AP

Deputy Director of Parks, Recreation & Facilities Management:

Thomas R. Flick, CPRP

MISSION STATEMENT

Building communities and enriching lives where we live, work, and play.

DISCUSSION OF SIGNIFICANT 2023 EVENTS

Parks and Recreation is a tangible reflection of the quality of life in a community. Together, they provide gathering places and opportunities for families and social groups, as well as for individuals of all ages and economic status. In 2023, many great projects were completed to preserve and extend the useful life of our parks, as well as changes to our recreational programming to meet the demands and needs of our community.

Parks and Grounds Management

The grounds division proactively managed 610 acres of park grounds that includes the Scheig Center and Gardens, 17 ball diamonds, 13 tennis courts, an 8 court pickleball complex, 12 basketball courts, 2 volleyball courts, 2 disc golf courses, 1 skateboard park, 4 ice rinks, 13.2 miles of paved trails, 1 archery range, 2 kayak launches, and 20,100 sq. ft. of accessible playgrounds (29 playgrounds). The grounds, fencing, and all safety and security entrances at the Wastewater Facility, MSB, Valley Transit, and Water Treatment Facility, along with all City round-abouts, boulevards, and terraces, are also maintained by the grounds division.

Significant projects included the grading and seeding of Ellen Kort Peace Park, the removal of ash trees and addition of fill to Vosters Park, the repaving of the trail through lower Telulah Park and the remodeling of the Telulah Park bathrooms. New fencing was installed at the south side of Mead Pool, along with a new dumpster enclosure. Two viewing areas along the river at Telulah Park were removed, the baseball diamond at Hoover Park had new fence fabric installed and the furniture was installed at the pickleball complex. Other projects include crack filling and striping of the Memorial Park East lot, the addition of bike racks at Jones Park, the Scheig Center and Telulah Park, and the planting of the Scheig Center wildflower bed. Additionally, routine maintenance included upkeep of playground equipment, invasive plant control, parking lot and walkway repairs, and general grounds maintenance.

Recreation Services

Leadership development was a high priority for the division this year. The Recreation Division team participated in a training session that focused on our values, what we want our legacy to be as a team, and how we would continue to challenge each other moving forward. Staff committed to a two-year journey together that will center around eight leadership topics that a staff member will present quarterly.

Worked with Human Resources to increase the seasonal staff wages in 2023. This helped with recruitment and retention of staff.

Rebranded youth sports leagues to the "A" Leagues. We wanted a name that is recognizable in the community and to provide our participants with a sense of ownership and pride. A new logo was created and marketing efforts increased to push the core values of our youth sports leagues.

Unity Dance Academy went through many changes in 2023, including a rebranding of the name, which is now Unity Dance & Acrobatics, and refreshed logo. The program also changed locations from downtown City Center to the Northland Mall, as well as a new location for the annual dance recital, which previously took place at West High School.

Created a new event to help offset the revenue loss from the fee waiver program. The Mom Prom event was held in March and was highly successful. Staff will be continuing with this fundraiser event in the future. Other new programs for 2023 included a youth volleyball camp, pickleball programming for youth and adult, and new bus trips.

Worked with the IT Department on the online registration software program, RecTrac, upgrading from on-premise servers to cloud/web based.

Changed summer pool passes from pass cards to fobs, which eliminated software hardware issues that occured in 2022.

MAJOR 2024 OBJECTIVES

Provide planning and project management services, including construction oversight and representation related to projects outlined in the capital improvement plan.

Provide multi-use aquatic facilities that serve as a destination for residents of Appleton and surrounding communities at a reasonable cost for all ages and abilities while maintaining a welcoming and safe environment.

Implement the Parks and Recreation section of the Comprehensive Plan. Monitor trends in the community, changes in the parks and recreational industry, and solicit and implement feedback to update the five-year plan annually.

Encourage increased awareness, program participation, and staff hiring amongst community demographic segments that are currently under-represented.

Enhance diversity, equity and inclusion throughout Parks and Recreation including, but not limited to, facilities, amenities, programming and policies.

Implement improvements as indicated in the ADA accessibility audit to ensure compliance with ADA Title II Section 35.150(d)(3) requirements.

Implement recommendations outlined in the Trails Master Plan.

Upgrade playground areas and equipment to maintain safe and user-friendly experiences. We currently provide 46 playground structures, 64 swing sets and numerous other play equipment in 29 playground areas throughout the parks. When playground equipment exceeds its life expectancy, we replace it to ensure safety and that it meets the recreational needs of the users.

Continue to add to the Adopt-A-Park program and volunteer programs for the Appleton Memorial Park Scheig Center Gardens. Currently nine parks, two trails, and one bed are adopted.

Increase participation: Encourage more people to engage in recreational activities by developing and implementing targeted marketing campaigns, community outreach efforts, and partnerships with local organizations.

Enhance program diversity: Introduce a wider range of recreational programs and activities to cater to different age groups, interests, and abilities.

Strengthen community engagement: Foster a sense of community and social connection by organizing events and initiatives that encourage interaction and participation among residents.

Enhance customer satisfaction: Implement feedback mechanisms to gather input from participants and use that feedback to improve program quality, customer service, and overall satisfaction.

Promote health and wellness: Develop initiatives that promote physical fitness, mental well-being, and healthy lifestyle choices.

Professional development and training: Invest in the ongoing development of recreation staff through training, workshops, and certifications. Equip employees with the necessary skills and knowledge to provide high-quality programs and services.

Collaborate with community partners: Establish partnerships with local businesses, nonprofit organizations, and other stakeholders to expand recreational opportunities and leverage shared resources. This can include joint programs, sponsorship agreements, and collaborative marketing efforts.

	DEPARTMENT BUDGET SUMMARY										
Prog	rams	Actual						%			
Unit	Title		2021		2022	Ad	opted 2023	An	nended 2023	2024	Change *
Program I	Revenues	\$	958,088	\$	1,144,442	\$	1,073,100	\$	1,073,100	\$ 1,255,245	16.97%
Program I	Expenses										
16532 Grounds	s Maintenance		2,046,222		2,037,972		2,215,359		2,214,769	2,179,395	-1.60%
16541 Recreat	ion Programs		1,781,765		2,045,112		1,882,339		1,882,339	2,290,528	21.69%
Total Progra	m Expenses	\$	3,827,987	\$	4,083,084	\$	4,097,698	\$	4,097,108	\$ 4,469,923	9.10%
Expenses Comp	prised Of:										
Personnel			1,992,870		2,104,985		2,105,412		2,105,412	2,372,320	12.68%
Training & Trave	el .		7,435		6,432		8,800		8,800	8,800	0.00%
Supplies & Mate	rials		335,218		335,757		313,151		313,151	306,019	-2.28%
Purchased Servi	ces		1,492,464		1,635,910		1,670,335		1,669,745	1,782,784	6.77%
Full Time Equiv	alent Staff:										
Personnel alloca	ted to programs		16.39		16.39		16.39		16.39	16.39	

Parks and Grounds Management

Business Unit 16532

PROGRAM MISSION

Develop, manage and maintain a high-quality, diverse system of park land, athletic facilities, trails, open spaces and other City property in an environmentally conscious manner for the enjoyment and healthful recreation of the community.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", and #2: "Encourage active community participation and involvement".

Objectives:

To maintain the appropriate levels and quality of green space to increase health, increase social connection, aid the environment and have significant positive impacts on the local economy.

Proactively perform grounds preparation, planning and maintenance of open spaces, City-owned facilities, ball diamonds, trails, boulevards, triangles, ice rinks and playgrounds. Services provided to internal and external customers include, but are not limited to:

Asphalt/concrete maintenance

Fence/gate maintenance

Fertilizing Graffiti removal Landscaping Mowing Parking/sidewalks maintenance

Signage

Spring and fall cleanup Snow removal/ice control Turf management

Weed control

Recreational maintenance of playground equipment, ball fields, basketball courts, tennis courts, trails, fat tire courses, boat and canoe/kayak launches, cross-country skiing and ice rink maintenance.

Major changes in Revenue, Expenditures, or Programs:

Increase in part-time wages to reflect change in seasonal salary schedule, approved in 2023.

Parks and Grounds Management

Business Unit 16532

	Actual									
Description		2021		2022	Ad	opted 2023	Am	ended 2023		2024
Revenues										
480100 Charges for Service	\$	80,823	\$	91,995	\$	78,000	\$	78,000	\$	86,000
501000 Miscellaneous Revenue	Ψ	1,702	Ψ	01,000	Ψ	250	Ψ	250	Ψ	250
501600 Lease Revenue		108,072		117,237		114,188		114,188		114,188
502000 Donations & Memorials		13,795		20,685		7,500		7,500		7,500
503000 Damage to City Property		1,019		10,169		- ,000		- ,000		.,000
Total Revenue	\$	205,411	\$	240,086	\$	199,938	\$	199,938	\$	207,938
Expenses	•	504007	•	000 000	•	004000	•	004.000	•	0.40.000
610100 Regular Salaries	\$	594,967	\$	602,803	\$	634,000	\$	634,000	\$	640,083
610400 Call Time Wages		2,520		1,600		1,764		1,764		1,780
610500 Overtime Wages		9,763		15,909		9,341		9,341		9,431
610800 Part-Time Wages		109,573		84,627		108,956		108,956		145,840
615000 Fringes		216,528		226,034		235,009		235,009		232,125
620100 Training/Conferences		1,396		1,159		2,000		2,000		2,000
630300 Memberships & Licenses		600		368		600		600		600
630500 Awards & Recognition		304		-		165		165		165
630600 Building Maint./Janitorial		-		386		-		-		-
630700 Food & Provisions		271		481		220		220		220
630899 Other Landscape Supplies		57,186		55,368		55,000		55,000		55,000
630901 Shop Supplies		5,756		4,783		5,000		5,000		5,000
632002 Outside Printing		720		-		-		-		4.500
632199 Other Clothing		1,173		986		1,500		1,500		1,500
632200 Gas Purchases		21,157		31,356		24,779		24,779		24,779
632300 Safety Supplies		3,555		4,428		2,500		2,500		2,500
632700 Miscellaneous Equipment		22,300		27,586		23,000		23,000		23,000
640400 Consulting Services		11,854		11,975		5,000		5,000		5,000
640700 Solid Waste/Recycling		9,821		7,881		12,000		12,000		12,360
641300 Utilities		230,584		247,571		246,910		246,910		249,002
641500 Tipping Fees		56		521		200		200		200
642000 Facilities Charges		303,171		215,323		315,192		315,192		195,654
642500 CEA Expense		400,522		416,890		488,723		488,723		519,156
642900 Interfund Allocations		(23,584)		(17,345)		(30,000)		(30,000)		(23,000
644000 Snow Removal Services		5,762		9,567		7,500		7,500		11,000
645400 Grounds Repair & Maint.		34,121		60,072		44,000		43,410		44,000
650301 Facility Rent		3,500		3,500		3,500		3,500		3,500
659900 Other Contracts/Obligation Total Expense	\$	22,646 2,046,222	\$	24,143 2,037,972	\$	18,500 2,215,359	\$	18,500 2,214,769	\$	18,500 2,179,395
Total Expense	<u> </u>	2,040,222	φ	2,031,912	φ	2,210,339	φ	2,214,709	φ	2,179,393
TAILED SUMMARY OF 2024 PROPOS	SED	EXPENDIT	JRE	S > \$15,000						
ndscape Supplies					Mis	c. Equipmer	<u>ıt</u>			
Topsoil, sand, seed, fertilizer,					F	Replace sma	ıll m	otor equip.	\$	23,000
infield mix for ball diamonds, plant									\$	23,000
material, herbicides/pesticides,										
mulch, chips and other supplies	_\$_	55,000			Gro	<u>unds Repai</u>	· & N	<u>laintenance</u>		
	\$	55,000			_				_	
						encing repa			\$	6,000
s Purchases	_					Need contro				6,000
Fuel for small equipment	\$	24,779				Playground e				7,000
	\$	24,779				Courts/fields		eep		7,000
						Signage upk				2,500
er Contracts/Obligations						Exterior light				2,500
Contracted herbicide application	\$	5,000				Stormwater p				3,000
Reid maintenance bldg. rental		3,500				andscaping	mai	nt.		7,000
DNR Permits,Trail maps, Bee City, etc.		4,500			(Other:				
Port-a-potty rental		5,500						gates, trails,		
	\$	18,500				ice rinks, ຢູ	goos	e mgmt.		3,000
									\$	44,000

Recreation Services Business Unit 16541

PROGRAM MISSION

To provide both structured and unstructured recreational services by developing diverse programs and activities that encourage community involvement while striving to enhance the social, cultural and physical well-being of our residents and visitors.

PROGRAM NARRATIVE

Link to City Goals:

Implements Key Strategies #1: "Responsibly deliver excellent services", #2: "Encourage active community participation and involvement", #4: "Continually assess trends affecting the community and proactively respond", and #5: "Promote an environment that is respectful and inclusive."

Objectives:

Provide exceptional customer service through:

Promotion and support services for the online registration system and pass management system

Effective and efficient person-to-person customer service contacts

Utilization of social media including the e-newsletter, website, Facebook, and Instagram

Empowering and training staff and volunteers

Provide diverse recreational opportunities for youth and adults (pre-school through older adult) that are cost-effective:

Active adult programs

Preschool programs

Youth instructional programs

Youth sports programs/leagues

Adaptive programs

Drop-in programs

Special events/trips

Teen programs

Adult instructional programs

Coordinate delivery of recreation programs, activities and facilities by:

Administration of agreements with existing partners Collaboration with other government agencies

Coordination with community groups and organizations

Maximize utilization of recreational facilities through:

Department programming of pools, athletic fields, tennis courts, studios, pavilions, etc.

Policies that promote and monitor community use

Customer-friendly registration and reservation methods for park usage, sport fields/diamonds, and pavilions

Collaboration of recreation services with community groups and other leisure service providers

Recognize changing landscape of parks and recreation services in the community by:

Developing a strategic plan for delivery of recreation services Analyzing and adapting to changing community needs Engaging in community activities, groups and organizations

Major Changes in Revenue, Expenditures or Programs:

Increase in part-time wages to reflect change in seasonal salary schedule, approved in 2023.

Unity Dance and Acrobatics studios were moved out of City Center Plaza and into the Northland Mall causing an increase to facility rental and utilities.

Inflation has had a significant impact on the cost of goods and services requiring us to adjust our budget for line items that reflects these increases, such as concession items, uniforms, and subscriptions.

Increase in revenue reflects program fee increases, pool admission and pass increases, and new sponsorship recruitment efforts reflected in donations and memorials.

Recreation Services Business Unit 16541

PROGRAM BUDGET SUMMARY

	Actual				Budget						
Description		2021		2022	Ac	dopted 2023	Am	nended 2023		2024	
Revenues											
480100 Charges for Service	\$	739,766	\$	879,025	\$	849,932	\$	849,932	\$	1,019,932	
500100 Fees & Commissions		1,067		643		980		980		980	
501000 Miscellaneous Revenue		534		850		-		-			
501500 Rental of City Property		40		6,255		6,000		6,000		6,54	
502000 Donations & Memorials		11,185		17,608		16,250		16,250		19,85	
508500 Cash Short or Over		85		(25)		-		-			
Total Revenue	\$	752,677	\$	904,356	\$	873,162	\$	873,162	\$	1,047,30	
Expenses											
610100 Regular Salaries	\$	401,918	\$	438,747	\$	456,683	\$	456,683	\$	481,92	
610500 Overtime Wages	Ψ	33.572	Ψ	11.672	Ψ	400,000	Ψ		Ψ	401,02	
610800 Part-Time Wages		474,864		559,436		490,610		490,610		678,29	
615000 Fringes		149,166		164,157		169,049		169,049		182,83	
620100 Training/Conferences		5,619		4,853		6,320		6,320		6,32	
620600 Parking Permits		420		420		480		480		48	
630100 Office Supplies		2,395		1,661		2.775		2.775		2,77	
630200 Subscriptions		624		468		300		300		46	
630300 Memberships & Licenses		5.697		6.951		8.579		8.579		8.57	
630400 Postage/Freight		288		380		11,400		11.400		6,57 4.40	
630500 Awards & Recognition		3,759		1,908		,		,		, -	
						3,893		3,893		3,89	
630700 Food & Provisions		3,943		2,722		4,695		4,695		4,69	
631000 Miscellaneous Chemicals		46,809		435 75.211		-		-		70.00	
631400 Concession Supplies		60,363 143		75,211 57		52,605 500		52,605		76,30	
631500 Books & Library Materials								500		50	
631600 Supplies		22,998		13,160		28,010		28,010		28,01	
632000 Printing/Copying		22,056		27,745		31,950		31,950		3,95	
632100 Clothing		42,611		66,618		35,620		35,620		39,62	
632400 Medical/Lab Supplies		558		1,155		900		900		90	
632700 Miscellaneous Equipment		9,951		11,544		19,160		19,160		19,16	
640300 Bank Service Fees		31,641		39,565		32,000		32,000		45,00	
640400 Consulting Services						350		350		35	
640700 Solid Waste/Recycling		861		475		400		400		40	
641100 Temporary Help		-		-		5,600		5,600		5,60	
641200 Advertising		4,946		2,636		4,500		4,500		4,50	
641300 Utilities		153,959		160,355		153,250		153,250		187,43	
642000 Facilities Charges		165,308		258,346		169,719		169,719		291,03	
642400 Software Support		9,282		7,766		9,458		9,458		9,45	
642500 CEA Expense		6,047		7,754		8,330		8,330		8,24	
643100 Interpreter Services		-		-		100		100		10	
650301 Facility Rent		65,453		104,955		115,633		115,633		135,82	
650302 Equipment Rent		-		9,836		5,500		5,500		5,50	
659900 Other Contracts/Obligation		56,514		64,124		53,970		53,970		53,97	
Total Expense	\$	1,781,765	\$	2,045,112	\$	1,882,339	\$	1,882,339	\$	2,290,52	

DETAILED SUMMARY OF 2024 PROPOSED EXPENDITURES > \$15,000

Concession Supplies		Clothing	
Food and beverage	\$ 73,305	Youth sport t-shirts	\$ 28,950
Other concession supplies	3,000	Staff clothing	10,670
	\$ 76,305	-	\$ 39,620
<u>Supplies</u>		Facilitiy Rent	
Arts and crafts	\$ 1,725	Dance studios	\$ 68,932
Sports equipment	16,575	Appleton Schools	25,950
Other misc. program supplies	 9,710	Appleton Schools (pools)	22,725
	\$ 28,010	Reid Golf Course	8,500
Miscellaneous Equipment	 	USA Youth-soccer field use	9,720
Program administration	\$ 4,068		\$ 135,827
Concession operations	2,892	Other Contracts/Obligations	
Pool operations	12,200	City Band	\$ 11,000
	\$ 19,160	Playground fair rentals, trips,	
		partner programs, recital tix	40,970
		On the hill movie license	2,000
			\$ 53,970

	2021 ACTUAL	2022 ACTUAL	2023 YTD ACTUAL	2023 ORIG BUD	2023 REVISED BUD	2024 BUDGET
Povonuos						
Revenues 480100 General Charges for Service	178,959	209,677	104,156	927,932	927,932	1,105,932
480203 Concessions	158,281	124,484	465	321,332	521,552	1,100,002
480205 Equipment Rentals	12,161	13,580	8,825	_	_	_
480300 Program Fees	5,257	25,460	100	_	_	_
485000 Daily Entrance Fees	64,799	73,179	10,981	_	_	_
486000 Lessons/Classes	395,457	518,537	157,390	_	_	_
487700 Advertising/Promotional Fees	5,675	6,100	8,125	_	-	_
500100 Fees & Commissions	1,067	643	-	980	980	980
501000 Miscellaneous Revenue	2,236	850	2,425	250	250	250
501500 Rental of City Property	40	6,256	37	6,000	6,000	6,545
501600 Lease Revenue	108,072	117,238	33,197	114,188	114,188	114,188
502000 Donations & Memorials	24,981	38,294	6,489	23,750	23,750	27,350
503000 Damage to City Property	1,019	10,169	1,394	-	-	-
508500 Cash Short or Over	85	(25)				
TOTAL PROGRAM REVENUES	958,089	1,144,442	333,584	1,073,100	1,073,100	1,255,245
Personnel						
610100 Regular Salaries	685,815	734,526	245,978	1,090,683	1,090,683	1,122,009
610200 Labor Pool Allocations	204,763	203,116	75,785	-	-	-
610400 Call Time Wages	2,520	1,600	1,500	1,764	1,764	1,780
610500 Overtime Wages	43,335	27,581	4,846	9,341	9,341	9,431
610800 Part-Time Wages	584,437	644,063	52,197	599,566	599,566	824,136
611000 Other Compensation	3,312	1,675	1,675	-	-	-
611400 Sick Pay	3,989	936	-	-	-	-
611500 Vacation Pay	99,005	101,297	24,450	-	-	-
615000 Fringes	365,694	390,191	124,523	404,058	404,058	414,964
TOTAL PERSONNEL	1,992,870	2,104,985	530,954	2,105,412	2,105,412	2,372,320
Training~Travel						
620100 Training/Conferences	7,015	6,012	3,879	8,320	8,320	8,320
620600 Parking Permits	420	420	480	480	480	480
TOTAL TRAINING / TRAVEL	7,435	6,432	4,359	8,800	8,800	8,800
Supplies						
630100 Office Supplies	2,395	1,661	238	2,775	2,775	2,775
630200 Subscriptions	624	468		300	300	468
630300 Memberships & Licenses	6,297	7,319	658	9,179	9,179	9,179
630400 Postage/Freight	288	380	7,814	11,400	11,400	4,400
630500 Awards & Recognition	4,063	1,908	386	4,058	4,058	4,058
630600 Building Maint./Janitorial	-	386	-	-	-	-
630700 Food & Provisions	4,214	3,203	141	4,915	4,915	4,915
630899 Other Landscape Supplies	57,186	55,368	8,679	55,000	55,000	55,000
630901 Shop Supplies	5,756	4,783	2,683	5,000	5,000	5,000
631000 Miscellaneous Chemicals	46,809	435	-	-	-	-
631402 Non-Alcoholic Beverages	10,415	11,165	28	7,730	7,730	11,730
631403 Candy/Food	48,888	61,352	30	42,575	42,575	61,575
631404 Other Concession Supplies	1,060	2,694	-	2,300	2,300	3,000
631500 Books & Library Materials	143	57	15	500	500	500
631601 Arts & Crafts Supplies	1,966	642	58	1,725	1,725	1,725
631602 Sports Equipment	13,154	5,204	604	16,575	16,575	16,575
631603 Other Misc. Supplies	7,878	7,314	1,004	9,710	9,710	9,710
632001 City Copy Charges	967	978	211	3,300	3,300	1,300
632002 Outside Printing	21,810	26,767	28,573	28,650	28,650	2,650
632101 Uniforms	1,953	10,977	342	6,670	6,670	10,670
632199 Other Clothing	41,831	56,627	10,309	30,450	30,450	30,450
632200 Gas Purchases	21,157	31,356	2,449	24,779	24,779	24,779

	2021 ACTUAL	2022 ACTUAL	2023 YTD ACTUAL	2023 ORIG BUD	2023 REVISED BUD	2024 BUDGET
632300 Safety Supplies	3,555	4,428	1,363	2,500	2,500	2,500
632400 Medical/Lab Supplies	558	1,155	448	900	900	900
632700 Miscellaneous Equipment	32,251	39,130	4,775	42,160	42,160	42,160
TOTAL SUPPLIES	335,218	335,757	70,808	313,151	313,151	306,019
Purchased Services						
640300 Bank Service Fees	31,641	39,565	11,612	32,000	32,000	45,000
640400 Consulting Services	11,854	11,975	-	5,350	5,350	5,350
640700 Solid Waste/Recycling Pickup	10,682	8,356	1,806	12,400	12,400	12,760
641100 Temporary Help	-	-	-	5,600	5,600	5,600
641200 Advertising	4,946	2,636	314	4,500	4,500	4,500
641301 Electric	120,970	127,373	37,102	124,500	124,500	146,620
641302 Gas	37,928	42,216	2,906	38,000	38,000	43,362
641303 Water	51,875	54,770	4,782	50,200	50,200	57,000
641304 Sewer	10,968	13,031	1,165	11,720	11,720	13,660
641306 Stormwater	153,638	161,932	50,371	165,290	165,290	165,290
641307 Telephone	3,041	2,901	762	2,900	2,900	4,300
641308 Cellular Phones	6,124	5,703	1,371	7,550	7,550	6,200
641500 Tipping Fees	56	521	270	200	200	200
642000 Facilities Charges	468,478	473,669	43,595	484,911	484,911	486,686
642400 Software Support	9,282	7,766	3,336	9,458	9,458	9,458
642501 CEA Operations/Maint.	222,857	232,388	72,032	262,086	262,086	233,285
642502 CEA Depreciation/Replace.	183,713	192,256	52,276	234,967	234,967	294,116
642900 Interfund Allocations	(23,585)	(17,345)	(2,553)	(30,000)	(30,000)	(23,000)
643100 Interpreter Services	-	-	-	100	100	100
644000 Snow Removal Services	5,762	9,567	10,286	7,500	7,500	11,000
645400 Grounds Repair & Maintenance	34,121	60,072	8,941	44,000	43,410	44,000
650301 Facility Rent	68,953	108,455	21,075	119,133	119,133	139,327
650302 Equipment Rent	-	9,836	-	5,500	5,500	5,500
659900 Other Contracts/Obligation	79,160	88,267	14,076	72,470	72,470	72,470
TOTAL PURCHASED SVCS	1,492,464	1,635,910	335,525	1,670,335	1,669,745	1,782,784
TOTAL EXPENSE	3,827,987	4,083,084	941,646	4,097,698	4,097,108	4,469,923

NOTES	

Union Spring Park Business Unit 7110

PROGRAM MISSION

To account for funding received from private donations to finance the maintenance of the well at Union Spring Park and the corresponding expenditures.

PROGRAM NARRATIVE

Objectives:

Provide funds to make necessary minor repairs to the site as needed.

Major changes in Revenue, Expenditures or Program:

The balance remaining in this fund is expected to be used in 2024 to make improvements to the Union Spring well site.

	 2021 Actual	2022 Actual		2023 Adopted Budget	2023 Projected	2024 Budget	
Revenues							
Interest Income	\$ (13)	\$	(5) \$		\$ -	\$ -	
Expenses							
Program Costs	 2,513		-	223		220	
Revenues over (under) Expenses	(2,526)		(5)	(223)	-	(220)	
Fund Balance - Beginning	 2,751	2	25	220	220	220	
Fund Balance - Ending	\$ 225	\$ 2	20 \$	(3)	\$ 220	\$ -	

Peabody Estate Business Unit 7130

PROGRAM MISSION

To account for funding received from a private donation to finance the acquisition and development of Peabody Park and the corresponding expenditures for such purposes.

PROGRAM NARRATIVE Objectives: Provide funds to acquire land and/or develop facilities for Peabody Park. Major changes in Revenue, Expenditures or Programs: No major changes.

		2021 Actual	2022 Actual		2023 Adopted Budget	2023 Projected		2024 Budget	
Revenues]								
Interest Income	\$	(404) \$	(1,821)	\$	1,200	\$	1,200	\$	1,200
Expenses]								
Program Costs		-	_						
Revenues over (under) Expenses		(404)	(1,821)		1,200		1,200		1,200
Fund Balance - Beginning		71,196	70,792		68,971		68,971		70,171
Fund Balance - Ending	\$	70,792 \$	68,971	\$	70,171	\$	70,171	\$	71,371

Lutz Park Recreation Business Unit 7150

PROGRAM MISSION

To account for funding received from private donations to finance the construction and preservation of the recreational facilities at Lutz Park and the corresponding expenditures for such purposes.

PROGRAM NARRATIVE

Objectives:

Provide funds to finance major maintenance and development of Lutz Park.

Major changes in Revenue, Expenditures or Programs:

Funds will be utilzed in 2024 to assist in cost of redevelopment of the park.

	2023									
	202 ⁻ Actua		2022 Actual	Adopted Budget	2023 Projected			2024 Budget		
-		Actual	Actual	Duaget		Tiojecteu		Dauget		
Revenues										
Interest Income	\$	(843) \$	(3,794) \$	2,200	\$	2,200	\$	2,200		
Expenses	1									
Program Costs		<u>-</u>						148,118		
Revenues over (under)										
Expenses		(843)	(3,794)	2,200		2,200		(145,918)		
Fund Balance - Beginning		148,355	147,512	143,718		143,718		145,918		
Fund Balance - Ending	\$	147,512 \$	143,718 \$	145,918	\$	145,918	\$	_		

Park Open Space Business Unit 7160

PROGRAM MISSION

Provide a funding mechanism to account for moneys received from subdivision developers to finance acquisition of new park land and development of new parks and facilities.

PROGRAM NARRATIVE

Objectives:

Acquisition of park land and/or trail corridors identified in the Parks, Recreation and Facilities Management Department Comprehensive Plan.

Development of new parks and trails that would include: expenses associated with appraisals, title searches, surveys, wetland delineation, environmental impact studies, legal fees, counsel fees and debt issuance costs.

Development of recreation facilities and associated facilities identified in the approved master plan for the new park or trail.

Major changes in Revenue, Expenditures and Programs:

No major changes.

	_	2021 Actual		2022 Actual		Adopted Budget		2023 Projected		2024 Budget
Revenues										
Interest Income Zoning & Subdivision Fees	\$	(652) 77,100	\$	(3,948) 11,500	\$	1,000	\$	1,000	\$	1,000
Total Revenue	_	76,448		7,552		1,000		1,000		1,000
Expenses										
Program Costs		-		-		-		-		-
Revenues over (under) Expenses		76,448		7,552		1,000		1,000		1,000
Fund Balance - Beginning		69,345		145,793		153,345		153,345		154,345
Fund Balance - Ending	\$	145,793	\$	153,345	\$	154,345	\$	154,345	\$	155,345

Project City Park Business Unit 7170

PROGRAM MISSION

To account for funding received from private donations to finance the maintenance of City Park and the corresponding expenditures.

PROGRAM NARRATIVE

Objectives:

Provide funds for major maintenance issues related to the central plaza in City Park donated by Appleton Papers in 2007.

Major changes in Revenue, Expenditures or Programs:

No major changes.

		2021 Actual		2022 Actual		2023 Adopted Budget		2023 Projected		2024 Budget	
Revenues		7.0000.		, 101001							
Interest Income	_\$_	(37)	\$	(166)	\$	100	\$	100	\$	100	
Expenses											
Program Costs		-									
Revenues over (under) Expenses		(37)		(166)		100		100		100	
Fund Balance - Beginning		6,470		6,433		6,267		6,267		6,367	
Fund Balance - Ending	\$	6,433	\$	6,267	\$	6,367	\$	6,367	\$	6,467	

Miracle League Field Business Unit 7190

PROGRAM MISSION

To account for funding received from private donations to finance the maintenance and upgrade costs of the Miracle League Field and its associated amenities and the corresponding expenditures.

PROGRAM NARRATIVE

Objectives:

Provide funds for major maintenance and/or upgrading of the Miracle League Field and its associated amenities. Examples include:

- Equipment upgrades to meet code or safety guidelines outlined by the Consumer Product Safety Commission and/or American Society for Testing and Materials.
- Repairs and/or replacement of existing facilities, materials, equipment damaged by storms or acts of vandalism not covered by insurance.
- Repairs and/or replacement of resilient surfacing materials.
- Future site grading, roadways, sidewalks, utilities, etc., not included in original construction, but identified in the project plan.
- Additional security and/or area lighting, accessible parking, etc., beyond current code requirements that directly or indirectly benefit the Miracle League Field and associated amenities.
- Construction and/or renovations to shelters, restrooms, and other park amenities in the immediate vicinity of the Miracle League Field.

Major changes in Revenue, Expenditures or Program:

No major changes.

				2023					
		2021 Actual	2022 Actual	Adopted Budget	ı	2023 Projected		2024 Budget	
Revenues									
Interest Income	\$	(158) \$	(717)	\$ 500	\$	500	\$	500	
Expenses									
Program Costs		<u>-</u>	<u>-</u>			_			
Revenues over (under) Expenses		(158)	(717)	500		500		500	
Fund Balance - Beginning		28,056	27,898	27,181		27,181		27,681	
Fund Balance - Ending	\$	27,898 \$	27,181	\$ 27,681	\$	27,681	\$	28,181	