

City of Appleton

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

Meeting Agenda - Final Appleton Redevelopment Authority

Wednesday, October 25, 2023

9:00 AM

Council Chambers, 6th Floor

Special

- 1. Call meeting to order
- 2. Pledge of Allegiance
- 3. Roll call of membership
- Approval of minutes from previous meeting

23-1229 ARA Minutes from 10-11-23

Attachments: ARA Minutes 10-11-23.pdf

5. Public Hearing/Appearances

6. Action Items

23-1150

Request to approve the Amendment to the Offer to Purchase from Valley Transit dated September 19, 2023 October 20, 2023 for 222 N. Oneida Street

Attachments: 222 N Oneida Purchase Extension Memo 10-11-23.pdf

22-0832 - Amendment to Offer to Purchase - RCM Signed.pdf

222 N Oneida Accepted OTP 11-17-22.pdf

Detailed Site Map 222 N Oneida.pdf

222 N Oneida Purchase Extension Memo 10-25-23.pdf

22-0832 - Amendment to Offer to Purchase - RM signed 10-20-2023.pdf

Legislative History

10/11/23

Appleton Redevelopment

held

Authority

23-1230

The Appleton Redevelopment Authority may go into closed session pursuant to State Statute §19.85(1)(e) for the purpose of discussing real estate negotiations regarding the potential sale of 222 N. Oneida Street and then reconvene into open session

7. Information Items

8. Adjournment

Notice is hereby given that a quorum of the Common Council may be present during this meeting, although no Council action will be taken.

Any questions about items on this meeting are to be directed to Kara Homan, Director, Community and Economic Development Department at 920-832-6468.

Reasonable Accommodations for Persons with Disabilities will be made upon Request and if Feasible.



City of Appleton

100 North Appleton Street Appleton, WI 54911-4799 www.appleton.org

Meeting Minutes - Final Appleton Redevelopment Authority

Wednesday, October 11, 2023

9:30 AM

Council Chambers, 6th Floor

Time change from 9:00 am to 9:30 am

1. Call meeting to order

Chair Downs called the meeting to order at 9:30 a.m.

- 2. Pledge of Allegiance
- 3. Roll call of membership

Present: 5 - Downs, Fisher, Brokl, Higgins and Alderperson Thyssen

Excused: 2 - Van Dyke and Stuck

Others present:

Ron McDonald, General Manager Valley Transit

4. Approval of minutes from previous meeting

23-1149 ARA Minutes from 6-14-23

Attachments: ARA Minutes 6-14-23.pdf

 $\label{thm:conded} \textbf{Fisher moved}, \textbf{ seconded by Higgins}, \textbf{ that the Minutes be approved}. \textbf{ Roll Call}.$

Motion carried by the following vote:

Aye: 5 - Downs, Fisher, Brokl, Higgins and Alderperson Thyssen

Excused: 2 - Van Dyke and Stuck

- 5. Public Hearing/Appearances
- 6. Action Items

23-1151

The Appleton Redevelopment Authority may go into closed session pursuant to State Statute §19.85(1)(e) for the purpose of discussing real estate negotiations regarding the potential sale of 222 N. Oneida Street and then reconvene into open session

The Appleton Redevelopment Authority went into Closed Session at 9:35 a.m.

Fisher moved, seconded by Higgins, to convene in Closed Session be approved. Roll Call. Motion carried by the following vote:

Aye: 5 - Downs, Fisher, Brokl, Higgins and Alderperson Thyssen

Excused: 2 - Van Dyke and Stuck

Discussion was held and the Appleton Redevelopment Authority reconvened into Open Session at 10:20 a.m.

23-1150

Request to approve the Amendment to the Offer to Purchase from Valley Transit dated September 19, 2023 for 222 N. Oneida Street

Attachments: 222 N Oneida Purchase Extension Memo 10-11-23.pdf

22-0832 - Amendment to Offer to Purchase - RCM Signed.pdf

222 N Oneida Accepted OTP 11-17-22.pdf

Detailed Site Map 222 N Oneida.pdf

Fisher moved, seconded by Brokl, that the Amendment to the Offer to Purchase be held until the tentatively scheduled Special ARA meeting on October 25 at 9:00 am. Roll Call. Motion carried by the following vote:

Aye: 5 - Downs, Fisher, Brokl, Higgins and Alderperson Thyssen

Excused: 2 - Van Dyke and Stuck

7. Information Items

23-1185 2024 City of Appleton Executive Budget

Attachments: 2024 Budget Overview Letter from Mayor.pdf

2024 Executive Budget and Service Plan

This item was presented and discussed.

Adjournment

Higgins moved, seconded by Fisher, that the meeting be adjourned at 10:30 a.m. Roll Call. Motion carried by the following vote:

Aye: 5 - Downs, Fisher, Brokl, Higgins and Alderperson Thyssen

Excused: 2 - Van Dyke and Stuck



MEMORANDUM

"...meeting community needs...enhancing quality of life."

TO: Appleton Redevelopment Authority (ARA)

FROM: Matt Rehbein, Economic Development Specialist

DATE: October 11, 2023

RE: 222 N. Oneida Street – Sale to Valley Transit

The Appleton Redevelopment Authority and Valley Transit entered into a sales contract for

the property at 222 N. Oneida Street on November 17, 2022. A closure of the DNR case on this property is a contingency of this Offer to Purchase. The existing contract expires on October 31, 2023.

Since the Offer to Purchase has been accepted, Valley Transit has continued testing to determine the limits of the contamination via samples from existing wells and the drilling of two new wells. The extent of the contamination has not yet been defined, so the DNR case is not yet ready to close. DNR is requesting one more test well be drilled in the right-of-way at the northwest corner of Franklin Street and Oneida Street. Valley Transit has authorized the work, and it is estimated that the drilling and sampling should be complete within approximately 6 - 7 months. The attached Amendment to Offer to Purchase reflects a closing date no later than December 31, 2024. This should provide ample time to address any environmental considerations and prepare for closing.

In addition to the environmental requirements, Valley Transit will be required to comply with the Federal Transit Authority standards to acquire the property. Language acknowledging same has been added to the amendment.

Staff Recommendation:

The Amendment to the Offer to Purchase from Valley Transit dated September 19, 2023 for 222 N. Oneida Street **BE APPROVED** by the Appleton Redevelopment Authority.

WB-40 AMENDMENT TO OFFER TO PURCHASE

CAUTION: Use a WB-40 Amendment if both Parties will be agreeing to modify the terms of the Offer.

Use a WB-41 Notice if a Party is giving a Notice which does not require the other Party's agreement.

1 Buyer and Seller agree to amend the Offer dated Novel 2 for the purchase and sale of real estate at 222 North Or	
3	, Wisconsin as follows:
Closing date is changed from 10/31/2023, to 12/31/202	
5 Purchase price is changed from \$	
6 Other:	
	in line 650 of the Offer and attached thereto, is amended as follows:
3	
Parties acknowledge that the Federal Transit Administra	ation (FTA) must approve Buyer's purchase of the Property. This
	us FTA conditions and contingencies are satisfied including, but not
·	er requirements established in FTA C 5010.1E. As further required
	understanding that the terms set forth in the Offer shall be
	-
	d other consideration" and are intended to enable Buyer to engage
in preliminary activities to complete the NEPA process.	
5	
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<u> </u>	
3	
3 9	
)	
1-The attached	
	AND ANY PRIOR AMENDMENTS REMAIN THE SAME.
3 This Amendment is binding upon Seller and Buyer only	y if a copy of the accepted Amendment is delivered to the Party
1-offering the Amendment on or before	(Time is of the Essence). Delivery ner specified in the Offer to Purchase, unless otherwise provided
	ner specified in the Offer to Purchase, unless otherwise provided
3 in this Amendment.	withdraw the offered Amendment prior to acceptance and
B delivery as provided at lines 33-34.	withdraw the offered Amendment prior to acceptance and
delivery as provided at filles of o-r.	
This Amendment was drafted by	on
Licensee and Firm A	on Date ▲
This Assessment was a second by	
1 This Amendment was presented by 2 Licensee and Firm	on
Licensee and Firm	Date =
3 (x) Konsld C. M. Janell 9/19/2023	(x)
4 Buyer's Signature ▲ Date ▲	Seller's Signature▲ Date ▲
5 Print name ▶Ronald C. McDonald	Print name ▶
6 (x)	(x)
7 Buyer's Signature ▲ Date ▲	Seller's Signature ▲ Date ▲
8 Print name ▶	Print name ▶
This Amandment was rejected	
This Amendment was rejected	Data A
0 Party Initials ▲	Date ▲

Approved by the Wisconsin Real Estate Examining Board 1/1/2021 (Optional Use Date) 2/1/2021 (Mandatory Use Date)

WB-13 VACANT LAND OFFER TO PURCHASE

1	LICENSEE DRAFTING THIS OFFER ON November 14, 2022 [DATE] IS (AGENT OF BUYER)
2	(ACCENTYOF SELLER/LISTING FIRM) (ACCENTYOF BUYER AND SELLER) \$TRIKE THOSE NOT APPLICABLE
3	The Buyer, City of Appleton - Valley Transit and/or assigns
4	offers to purchase the Property known as 222 North Oneida Street, Appleton, WI
5	
6	[e.g., Street Address, Parcel Number(s), legal description, or insert additional description, if any, at lines 650-664, or
7	attach as an addendum per line 686] in the City of Appleton,
8	County of Outagamie Wisconsin, on the following terms:
9	PURCHASE PRICE The purchase price is One Hundred Fifty Thousand and 00/100
10	D II (A
11	INCLUDED IN PURCHASE PRICE Included in purchase price is the Property, all Fixtures on the Property as of the date
	stated on line 1 of this Offer (unless excluded at lines 17-18), and the following additional items:
13	stated of life 1 of this offer (diffess exolated at lifes 17-10), and the following additional items.
	NOTE: The terms of this Offer, not the listing contract or marketing materials, determine what items are included
	or not included. Annual crops are not part of the purchase price unless otherwise agreed.
	NOT INCLUDED IN PURCHASE PRICE Not included in purchase price is Seller's personal property (unless included at
	lines 12-13) and the following:
	Control to the first state of the state of t
18	CAUTION: Identify Fixtures that are on the Property (see lines 21-25) to be excluded by Seller or that are rented
	and will continue to be owned by the lessor.
	"Fixture" is defined as an item of property which is physically attached to or so closely associated with land so as to be
	treated as part of the real estate, including, without limitation, physically attached items not easily removable without damage
	to the premises, items specifically adapted to the premises and items customarily treated as fixtures, including, but not
	limited to, all: perennial crops, garden bulbs; plants; shrubs and trees; fences; storage buildings on permanent foundations
	and docks/piers on permanent foundations.
	CAUTION: Exclude any Fixtures to be retained by Seller or that are rented on lines 17-18 or at lines 650-664 or in
	an addendum per line 686.
28	BINDING ACCEPTANCE This Offer is binding upon both Parties only if a copy of the accepted Offer is delivered to Buyer
	on or before
	Seller may keep the Property on the market and accept secondary offers after binding acceptance of this Offer.
	CAUTION: This Offer may be withdrawn prior to delivery of the accepted Offer.
32	ACCEPTANCE Acceptance occurs when all Buyers and Sellers have signed one copy of the Offer, or separate but identical
	copies of the Offer.
	CAUTION: Deadlines in the Offer are commonly calculated from acceptance. Consider whether short term
	Deadlines running from acceptance provide adequate time for both binding acceptance and performance.
36	CLOSING This transaction is to be closed on or before 10/31/2023 unless mutually amended by Buyer and Seller
37 38	at the place selected by Seller, unless otherwise agreed by the Parties in writing. If the date for closing falls on a Saturday,
	Sunday, or a federal or a state holiday, the closing date shall be the next Business Day.
	CAUTION: To reduce the risk of wire transfer fraud, any wiring instructions received should be independently
	verified by phone or in person with the title company, financial institution, or entity directing the transfer. The real
	estate licensees in this transaction are not responsible for the transmission or forwarding of any wiring or money
	transfer instructions.
	EARNEST MONEY
	■ EARNEST MONEY of \$ 1.00 and other consideration accompanies this Offer.
	■ EARNEST MONE For \$\frac{1.00 and other consideration}{2} accompanies this Offer. If Offer was drafted by a licensee, receipt of the earnest money accompanying this Offer is acknowledged.
	■ EARNEST MONEY of \$will be mailed, or commercially, electronically
4/	or personally delivered withindays ("5" if left blank) after acceptance.
	All earnest money shall be delivered to and held by (listing Firm) (drafting Firm) (other identified as
50	STRIKE THOSE NOT APPLICABLE
	(listing Firm if none chosen; if no listing Firm, then drafting Firm; if no Firm then Seller).
	CAUTION: If a Firm does not hold earnest money, an escrow agreement should be drafted by the Parties or an
	attorney as lines 56-76 do not apply. If someone other than Buyer pays earnest money, consider a special
	disbursement agreement.

55 ■ THE BALANCE OF PURCHASE PRICE will be paid in cash or equivalent at closing unless otherwise agreed in writing.

- DISBURSEMENT IF EARNEST MONEY HELD BY A FIRM: If negotiations do not result in an accepted offer and the earnest money is held by a Firm, the earnest money shall be promptly disbursed (after clearance from payer's depository institution if earnest money is paid by check) to the person(s) who paid the earnest money. At closing, earnest money shall be disbursed according to the closing statement. If this Offer does not close, the earnest money shall be disbursed according to a written disbursement agreement signed by all Parties to this Offer. If said disbursement agreement has not been delivered to the Firm holding the earnest money within 60 days after the date set for closing, that Firm may disburse the earnest money: (1) as directed by an attorney who has reviewed the transaction and does not represent Buyer or Seller; (2) into a court hearing a lawsuit involving the earnest money and all Parties to this Offer; (3) as directed by court order; (4) upon authorization granted within this Offer; or (5) any other disbursement required or allowed by law. The Firm may retain legal services to direct disbursement per (1) or to file an interpleader action per (2) and the Firm may deduct from the earnest money any costs and reasonable attorneys' fees, not to exceed \$250, prior to disbursement.
- LEGAL RIGHTS/ACTION: The Firm's disbursement of earnest money does not determine the legal rights of the Parties in relation to this Offer. Buyer's or Seller's legal right to earnest money cannot be determined by the Firm holding the earnest money. At least 30 days prior to disbursement per (1), (4) or (5) above, where the Firm has knowledge that either Party disagrees with the disbursement, the Firm shall send Buyer and Seller written notice of the intent to disburse by certified mail. If Buyer or Seller disagrees with the Firm's proposed disbursement, a lawsuit may be filed to obtain a court order regarding disbursement. Small Claims Court has jurisdiction over all earnest money disputes arising out of the sale of residential property with one-to-four dwelling units. Buyer and Seller should consider consulting attorneys regarding their legal rights under this Offer in case of a dispute. Both Parties agree to hold the Firm harmless from any liability for good faith disbursement of earnest money in accordance with this Offer or applicable Department of Safety and Professional Services regulations concerning earnest money. See Wis. Admin. Code Ch. REEB 18.

TIME IS OF THE ESSENCE "Time is of the Essence" as to: (1) earnest money payment(s); (2) binding acceptance; (3) occupancy; (4) date of closing; (5) contingency Deadlines \$TRIKE AS APPLICABLE and all other dates and Deadlines in this Offer except:

80_______. If "Time is of the Essence" applies to a date or Deadline, 81 failure to perform by the exact date or Deadline is a breach of contract. If "Time is of the Essence" does not apply to a date 82 or Deadline, then performance within a reasonable time of the date or Deadline is allowed before a breach occurs.

VACANT LAND DISCLOSURE REPORT Wisconsin law requires owners of real property that does not include any buildings to provide Buyers with a Vacant Land Disclosure Report. Excluded from this requirement are sales exempt from the real estate transfer fee and sales by certain court-appointed fiduciaries, for example, personal representatives, who have never occupied the Property. The form of the Report is found in Wis. Stat. § 709.033. The law provides: "§ 709.02 Disclosure . . . the owner of the property shall furnish, not later than 10 days after acceptance of a contract of sale . . ., to the prospective buyer of the property a completed copy of the report . . . A prospective buyer who does not receive a report within the 10 days may, within 2 business days after the end of that 10-day period, rescind the contract of sale . . . by delivering a written notice of rescission to the owner or the owner's agent." Buyer may also have certain rescission rights if a Vacant Land Disclosure Report disclosing defects is furnished before expiration of the 10 days, but after the Offer is submitted to Seller. Buyer should review the report form or consult with an attorney for additional information regarding rescission rights.

PROPERTY CONDITION REPRESENTATIONS Seller represents to Buyer that as of the date of acceptance Seller has no notice or knowledge of Conditions Affecting the Property or Transaction (lines 101-181) other than those identified in Seller's Vacant Land Disclosure Report dated _____, which was received by Buyer prior to Buyer resigning this Offer and that is made a part of this Offer by reference COMPLETE DATE OR STRIKE AS APPLICABLE and ______

100 ______ INSERT CONDITIONS NOT ALREADY INCLUDED IN THE DISCLOSURE REPORT
101 "Conditions Affecting the Property or Transaction" are defined to include:

102 a. Flooding, standing water, drainage problems, or other water problems on or affecting the Property.

103 b. Impact fees or another condition or occurrence that would significantly increase development costs or reduce the value 104 of the property to a reasonable person with knowledge of the nature and scope of the condition or occurrence.

Brownfields (abandoned, idled, or underused land that may be subject to environmental contamination) or other contaminated land on the property, or that contaminated soils on the property have been cleaned up under the Petroleum to Environmental Cleanup Fund Act (PECFA), a Wisconsin Department of Natural Resources (DNR) remedial or cleanup to program, the DATCP Agricultural Chemical Cleanup Program, or other similar program.

409 d. Subsoil conditions that would significantly increase the cost of development, including, but not limited to, subsurface 410 foundations or waste material; any type of fill; dumpsites where pesticides, herbicides, fertilizer, or other toxic or hazardous 411 materials or containers for these materials were disposed of in violation of manufacturer or government guidelines or other 412 laws regulating such disposal; high groundwater; adverse soil conditions, such as low load—bearing capacity, earth or soil 413 movement, settling, upheavals, or slides; excessive rocks or rock formations; or other soil problems.

114 e. Material violation of an environmental rule or other rule or agreement regulating the use of the Property.

115 f. Defects caused by unsafe concentrations of, or unsafe conditions relating to, radion, radium in water supplies, lead in

116-soil, or other potentially hazardous or toxic substances on the Property; manufacture of methamphetamine or other 117 hazardous or toxic substances on the Property; or high voltage electric (100 KV or greater) or steel natural gas transmission 118 lines located on but not directly serving the Property.

110 g. Defects caused by unsafe concentrations of, unsafe conditions relating to, or the storage of, hazardous or toxic

120 substances on neighboring properties.

121 h. The Property is served by a joint well; Defects related to a joint well serving the Property; or Defects in a well on the 122 Property or in a well that serves the Property, including unsafe well water due to contaminants such as coliform, nitrates, or 123 atrazine, or any out-of-service wells or cisterns that are required to be abandoned (see § NR 812.26, Wis. Adm. Code) but 124 that are not closed or abandoned according to applicable regulations.

Defects in any septic system or other private sanitary disposal system on the Property; or any out-of-service septic

426 system serving the Property not closed or abandoned according to applicable regulations.

127 j. Underground or aboveground fuel storage tanks presently or previously on the Property for storage of flammable or 128 combustible liquids including, but not limited to, gasoline or heating oil; or Defects in the underground or aboveground fuel 129 storage tanks on or previously located on the Property. Defects in underground or aboveground fuel storage tanks may 130 include items such as abandoned tanks not closed in conformance with applicable local, state, and federal law; leaking; 131 corrosion; or failure to meet operating standards. (The owner, by law, may have to register the tanks with the Department 432-of Agriculture, Trade and Consumer Protection at P.O. Box 8911, Madison, Wisconsin, 53708, whether the tanks are in use 433 or not. Department regulations may require closure or removal of unused tanks.)

134 k. Existing or abandoned manure storage facilities located on the property.

- 135 I. Notice of property tax increases, other than normal annual increases, or pending Property tax reassessment; 136 remodeling that may increase the Property's assessed value; pending special assessments; or Property is within a special 137 purpose district, such as a drainage district, that has authority to impose assessments on the Property.
- 438 m. Proposed, planned, or commenced public improvements or public construction projects that may result in special 439-assessments or that may otherwise materially affect the Property or the present use of the Property; or any land division 140 involving the Property without required state or local permits.

141 n. The Property is part of or subject to a subdivision homeowners' association; or the Property is not a condominium unit 142 and there are common areas associated with the Property that are co-owned with others.

- 143 O. Any zoning code violations with respect to the Property; the Property or any portion thereof is located in a floodplain, 444 wetland or shoreland zoning area under local, state or federal regulations; or the Property is subject to a mitigation plan 145 required by Wisconsin Department of Natural Resources (DNR) rules related to county shoreland zoning ordinances, that 446-obligates the Property owner to establish or maintain certain measures related to shoreland conditions, enforceable by the 147 County.
- 148-p. Nonconforming uses of the Property (a nonconforming use is a use of land that existed lawfully before the current zoning 149 ordinance was enacted or amended, but that does not conform to the use restrictions in the current ordinance); conservation 450 easements (a conservation easement is a legal agreement in which a property owner conveys some of the rights associated 451 with ownership of his or her property to an easement holder such as a governmental unit or a qualified nonprofit organization 152 to protect the natural habitat of fish, wildlife, or plants or a similar ecosystem, preserve areas for outdoor recreation or 453-education, or for similar purposes); restrictive covenants or deed restrictions on the Property; or, other than public rights-of-454 way, nonowners having rights to use part of the Property, including, but not limited to, private rights-of-way and easements 155 other than recorded utility easements.
- 456-q. All or part of the Property has been assessed as agricultural land; has been assessed a use-value assessment 157 conversion charge; or payment of a use-value assessment conversion charge has been deferred.
- 458 r. All or part of the Property is subject to, enrolled in, or in violation of a farmland preservation agreement, Forest Crop 159 Law, Managed Forest Law, the Conservation Reserve Program, or a comparable program.
- 160-s. A dam is totally or partially located on the Property; or an ownership interest in a dam not located on the Property will 461 be transferred with the Property because the dam is owned collectively by a homeowners' association, lake district, or 162 similar group of which the Property owner is a member.
- 163 t. No legal access to the Property; or boundary or lot line disputes, encroachments or encumbrances (including a joint 464 driveway) affecting the Property. Encroachments often involve some type of physical object belonging to one person but 165 partially located on or overlapping on land belonging to another; such as, without limitation, fences, houses, garages, 466 driveways, gardens, and landscaping. Encumbrances include, without limitation, a right or claim of another to a portion of 167 the Property or to the use of the Property such as a joint driveway, liens, and licenses.
- 168-u. Government agency, court order, or federal, state, or local regulations requiring repair, alteration or correction of an 169 existing condition.
- 470 v. A pier attached to the Property not in compliance with state or local pier regulations; a written agreement affecting 171 riparian rights related to the Property; or the bed of the abutting navigable waterway is owned by a hydroelectric operator. 472 w. Material damage from fire, wind, flood, earthquake, expansive soil, erosion, or landslide.
- Significant odor, noise, water diversion, water intrusion, or other irritants emanating from neighboring property.
- Significant crop damage from disease, insects, soil contamination, wildlife, or other causes; diseased or dying trees or 475 shrubs; or substantial injuries or disease in livestock on the Property or neighboring property.
- Animal, reptile, or other insect infestations; drainage easement or grading problems; excessive sliding; or any other 177 Defect or material condition.

232 Occupied for farming or grazing purposes.
233 PROPERTY DEVELOPMENT WARNING: If Buyer contemplates developing Property for a use other than the current use,
234 there are a variety of issues that should be addressed to ensure the development or new use is feasible. Buyer is solely
235 responsible to verify the current zoning allows for the proposed use of the Property at lines 251-255. Municipal and zoning
236 ordinances, recorded building and use restrictions, covenants and easements may prohibit certain improvements or uses
237 and therefore should be reviewed. Building permits, zoning or zoning variances, Architectural Control Committee approvals,
238 estimates for utility hook-up expenses, special assessments, changes for installation of roads or utilities, environmental
239 audits, subsoil tests, or other development related fees may need to be obtained or verified in order to determine the
240 feasibility of development of, or a particular use for, a property. Optional contingencies that allow Buyer to investigate certain
241 of these issues can be found at lines 244-304 and Buyer may add contingencies as needed in addenda (see line 686).

Property Address: 222 North Oneida Street, Appleton,	WI	Page 5 of 12, WB-13
	pment or use changes to determine what issue	s should be addressed in these
243 contingencies.	principal distribution of the control of the contro	
	is Offer is contingent upon Buyer obtaining, at	Buver's expense, the reports or
245 documentation required by any ontional n	rovisions checked on lines 256-281 below. The	optional provisions checked on
246 lines 256-281 shall be deemed satisfied u	nless Buyer, withindays ("30" if left blank	c) after acceptance, delivers: (1)
247 Written notice to Seller enecifying those on	tional provisions checked below that cannot be s	atisfied and (2) written evidence
240 substantiating why each specific provision	referred to in Buyer's notice cannot be satisfied.	Upon delivery of Buyer's notice
240 this Offer shall be null and void Seller an	rees to cooperate with Buyer as necessary to sa	tisfy the contingency provisions
250 checked at lines 256-281.	lood to occupate with Buyer as hecocoury to co	andly and demangement promotering
251 Proposed Use: Buyer is purchasing the F	Property for the nurnose of	
252	Topolty for the purpose on	
253		finsert proposed use
254 and type or style of building(s), size at	nd proposed building location(s), if a require	
255 purchase, e.g.1400-1600 sg. ft. three-be	droom single family ranch home in northwes	t corner of lot].
256 ZONING: Verification of zoning	and that the Property's zoning allows Buyer's	proposed use described at lines
257 251-255.	, , , , ,	
	om a qualified soils expert that the Property is	free of any subsoil condition that
	cribed at lines 251-255 impossible or significa	
260 development.		
264 PRIVATE ONSITE WASTEWA	TER TREATMENT SYSTEM (POWTS) SUITAE	BILITY: Written evidence from a
	at the Property locations selected by Buyer, and	
	ents in effect on the date of this Offer to obtain	
the Property as stated on lines 251-2	55. The POWTS (septic system) allowed by the	written evidence must be one of
the following POWTS that is approved	by the State for use with the type of property ic	dentified at lines 251-255 CHECK
ALL THAT APPLY: Conventional in	n-ground; mound; at grade; in-ground	pressure distribution; holding
tank; other:		
	TONS: Copies of all public and private easem	ents, covenants and restrictions
	letermination by a qualified independent third pa	
	ts of the proposed use or development identified	
274 APPROVALS/PERMITS: Permi	ts, approvais and licenses, as appropriate, or th	e imai discretionary action by the
	its, approvals and licenses, as appropriate, or the of such permits or building permit, approvals an	
	e of such permits or building permit, approvals an	
granting authority prior to the issuance		
granting authority prior to the issuance related to Buyer's proposed use:		d licenses, for the following items
granting authority prior to the issuance related to Buyer's proposed use: UTILITIES: Written verification of	of such permits or building permit, approvals an	d licenses, for the following items
granting authority prior to the issuance related to Buyer's proposed use: 274 275 UTILITIES: Written verification of the lot line, across the street, etc.) CH	of such permits or building permit, approvals an	d licenses, for the following items ections (e.g., on the Property, at
granting authority prior to the issuance related to Buyer's proposed use: 274 275 UTILITIES: Written verification of the lot line, across the street, etc.) CH	of such permits or building permit, approvals an	d licenses, for the following items ections (e.g., on the Property, at
granting authority prior to the issuance related to Buyer's proposed use: 274 275 UTILITIES: Written verification of the lot line, across the street, etc.) CH	of such permits or building permit, approvals and of the location of the following utility service connections of the following utility services of the following utility services are connected to the following utility services of the following utility services o	d licenses, for the following items ections (e.g., on the Property, at
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	Property Address: 222 North Oneida Street, Appleton, WI provide the map and failed to timely deliver the map to Buyer, Buyer may terminate this Offer if Buyer delivers a written notice of termination to Seller prior to Buyer's Actual Receipt of said map from Seller.
305	INSPECTIONS AND TESTING Buyer may only conduct inspections or tests if specific contingencies are included as a
306 307 308	part of this Offer. An "inspection" is defined as an observation of the Property, which does not include an appraisal or testing of the Property, other than testing for leaking carbon monoxide, or testing for leaking LP gas or natural gas used as a fuel source, which are hereby authorized. A "test" is defined as the taking of samples of materials such as soils, water, air or building materials from the Property for laboratory or other analysis of these materials. Seller agrees to allow Buyer's
311 312 313	inspectors, testers and appraisers reasonable access to the Property upon advance notice, if necessary, to satisfy the contingencies in this Offer. Buyer or licensees or both may be present at all inspections and testing. Except as otherwise provided, Seller's authorization for inspections does not authorize Buyer to conduct testing of the Property. NOTE: Any contingency authorizing testing should specify the areas of the Property to be tested, the purpose of
	the test, (e.g., to determine if environmental contamination is present), any limitations on Buyer's testing and any
315	other material terms of the contingency. Buyer agrees to promptly restore the Property to its original condition after Buyer's inspections and testing are completed
	unless otherwise agreed to with Seller. Buyer agrees to promptly provide copies of all inspection and testing reports to
	Seller. Seller acknowledges that certain inspections or tests may detect environmental pollution that may be required to be
	reported to the Wisconsin Department of Natural Resources.
	(1) This Offer is contingent upon a qualified independent inspector conducting an inspection of the Property after the date
322	on line 1 of this Offer that discloses no Defects. (2) This Offer is further contingent upon a qualified independent inspector or independent qualified third party performing an
324	inspection of
325	(list any Property component(s)
326	to be separately inspected, e.g., dumpsite, timber quality, invasive species, etc.) that discloses no Defects.
	(3) Buyer may have follow-up inspections recommended in a written report resulting from an authorized inspection, provided
328 329	they occur prior to the Deadline specified at line 333. Inspection(s) shall be performed by a qualified independent inspector or independent qualified third party.
	Buyer shall order the inspection(s) and be responsible for all costs of inspection(s).
	CAUTION: Buyer should provide sufficient time for the Property inspection and/or any specialized inspection(s),
332	as well as any follow-up inspection(s).
334	This contingency shall be deemed satisfied unless Buyer, withindays ("15" if left blank) after acceptance, delivers to Seller a copy of the written inspection report(s) dated after the date on line 1 of this Offer and a written notice listing the Defect(s) identified in those report(s) to which Buyer objects (Notice of Defects).
336	CAUTION: A proposed amendment is not a Notice of Defects and will not satisfy this notice requirement.
338	For the purposes of this contingency, Defects do not include structural, mechanical or other conditions the nature and extent of which Buyer had actual knowledge or written notice before signing this Offer.
340 341	NOTE: "Defect" as defined on lines 553-555 means a condition that would have a significant adverse effect on the value of the Property; that would significantly impair the health or safety of future occupants of the Property; or that if not repaired, removed or replaced would significantly shorten or adversely affect the expected normal life
342	of the premises. PICULT TO CURE: Caller (aball) (aball not) STRIKE ONE ("aball" if neither is stricten) have the right to cure the Defeate
	■ RIGHT TO CURE: Seller (shall)(shall not) STRIKE ONE ("shall" if neither is stricken) have the right to cure the Defects. If Seller has the right to cure, Seller may satisfy this contingency by:
345	(1) delivering written notice to Buyer within ("10" if left blank) days after Buyer's delivery of the Notice of Defects
346	stating Seller's election to cure Defects;
347	(2) curing the Defects in a good and workmanlike manner; and
348	(3) delivering to Buyer a written report detailing the work done no later than three days prior to closing.
349	This Offer shall be null and void if Buyer makes timely delivery of the Notice of Defects and written inspection report(s) and:
350	(1) Seller does not have the right to cure; or (2) Seller has the right to cure but:
351 352	(a) Seller delivers written notice that Seller will not cure; or
353	(b) Seller does not timely deliver the written notice of election to cure.
354	IF LINE 355 IS NOT MARKED OR IS MARKED N/A LINES 403-414 APPLY.
355	FINANCING COMMITMENT CONTINGENCY: This Offer is contingent upon Buyer being able to obtain a written
356	[loan type or specific lender, if any] first mortgage loan commitment as described
357	below, withindays after acceptance of this Offer. The financing selected shall be in an amount of not less than \$
358	for a term of not less thanyears, amortized over not less thanyears. Initial monthly payments of principal and interest shall not exceed \$ Buyer acknowledges that lender's
	required monthly payments may also include 1/12th of the estimated net annual real estate taxes, hazard insurance
361	premiums, and private mortgage insurance premiums. The mortgage shall not include a prepayment premium. Buyer agrees
362	to pay discount points in an amount not to exceed% ("0" if left blank) of the loan. If Buyer is using multiple loan

	Property Address: 222 North Oneida Street, Appleton, WI Page 7 of 12, WB-13
363	sources or obtaining a construction loan or land contract financing, describe at lines 650-664 or in an addendum attached
364	per line 686. Buyer agrees to pay all customary loan and closing costs, wire fees, and loan origination fees, to promptly
365	apply for a mortgage loan, and to provide evidence of application promptly upon request of Seller. Seller agrees to allow
	lender's appraiser access to the Property.
367	■ LOAN AMOUNT ADJUSTMENT: If the purchase price under this Offer is modified, any financed amount, unless otherwise
	provided, shall be adjusted to the same percentage of the purchase price as in this contingency and the monthly payments
369	shall be adjusted as necessary to maintain the term and amortization stated above.
370	CHECK AND COMPLETE APPLICABLE FINANCING PROVISION AT LINE 371 or 372.
371	
372	ADJUSTABLE RATE FINANCING: The initial interest rate shall not exceed%. The initial interest rate
373	shall be fixed formonths, at which time the interest rate may be increased not more than% ("2"
374	
375	
376	
	■ SATISFACTION OF FINANCING COMMITMENT CONTINGENCY: If Buyer qualifies for the loan described in this Offer
378	or another loan acceptable to Buyer, Buyer agrees to deliver to Seller a copy of a written loan commitment.
	This contingency shall be satisfied if, after Buyer's review, Buyer delivers to Seller a copy of a written loan commitment
	(even if subject to conditions) that is:
381	(a) I I D I I I I I I I I I I I I I I I I
382	Delivery of a loan commitment by Buyer's lender or delivery accompanied by a notice of unacceptability shall not satisfy
	this contingency.
205	- cnis contingency. - CAUTION: The delivered loan commitment may contain conditions Buyer must yet satisfy to obligate the lender to
386	provide the loan. Buyer understands delivery of a loan commitment removes the Financing Commitment
	Contingency from the Offer and shifts the risk to Buyer if the loan is not funded.
388	■ SELLER TERMINATION RIGHTS: If Buyer does not deliver a loan commitment on or before the Deadline on line 357.
389	-Seller may terminate this Offer if Seller delivers a written notice of termination to Buyer prior to Seller's Actual Receipt of
	-written loan commitment from Buyer.
	■ FINANCING COMMITMENT UNAVAILABILITY: If a financing commitment is not available on the terms stated in this
392	Offer (and Buyer has not already delivered an acceptable loan commitment for other financing to Seller), Buyer shall
393	promptly deliver written notice to Seller of same including copies of lender(s)' rejection letter(s) or other evidence of
394	- <u>unava</u> ilability.
395	
396	
397	(2) the Deadline for delivery of the loan commitment on line 357,
398	to deliver to Buyer written notice of Seller's decision to (finance this transaction with a note and mortgage under the same
399	terms set forth in this Offer, and this Offer shall remain in full force and effect, with the time for closing extended accordingly.
400	If Seller's notice is not timely given, the option for Seller to provide financing shall be considered waived. Buyer agrees to cooperate with and authorizes Seller to obtain any credit information reasonably appropriate to determine Buyer's credit
	worthiness for Seller financing. IF THIS OFFER IS NOT CONTINGENT ON FINANCING COMMITMENT Within days ("7" if left blank) after
403	
	acceptance, Buyer shall deliver to Seller either:
405	
406	the time of verification, sufficient funds to close; or
407	(2)[Specify documentation Buyer agrees to deliver to Seller].
408	If such written verification or documentation is not delivered, Seller has the right to terminate this Offer by delivering written
410	notice to Buyer prior to Seller's Actual Receipt of a copy of Buyer's written verification. Buyer may or may not obtain
411	mortgage financing but does not need the protection of a financing commitment contingency. Seller agrees to allow Buyer's
	appraiser access to the Property for purposes of an appraisal. Buyer understands and agrees that this Offer is not subject
413	to the appraisal meeting any particular value, unless this Offer is subject to an appraisal contingency, nor does the right of
	access for an appraisal constitute a financing commitment contingency.
415	
416	at Buyer's expense by a Wisconsin licensed or certified independent appraiser who issues an appraisal report dated
	subsequent to the date stated on line 1 of this Offer, indicating an appraised value for the Property equal to or greater than
	the agreed upon purchase price.
419	This contingency shall be deemed satisfied unless Buyer, withindays after acceptance, delivers to Seller a copy
	of the appraisal report indicating an appraised value less than the agreed upon purchase price, and a written notice objecting
	to the appraised value.
	■ RIGHT TO CURE: Seller (shall) (shall not) \$TRIKE ONE ("shall" if neither is stricken) have the right to cure.
423	If Seller has the right to cure, Seller may satisfy this contingency by delivering written notice to Buyer adjusting the purchase
424	price to the value shown on the appraisal report withindays ("5" if left blank) after Buyer's delivery of the appraisal

	Property Address: 222 North Oneida Street, Appleton, WI Page 8 of 12, WB-13
125	report and the notice objecting to the appraised value. Seller and Buyer agree to promptly execute an amendment initiated
	by either party after delivery of Seller's notice, solely to reflect the adjusted purchase price.
426	This Offer shall be null and void if Buyer makes timely delivery of the notice objecting to appraised value and the written
428	appraisal report and:
429	(1) Seller does not have the right to cure; or
430	(2) Seller has the right to cure but:
431	(a) Seller delivers written notice that Seller will not adjust the purchase price; or
432	(b) Seller does not timely deliver the written notice adjusting the purchase price to the value shown on the appraisal
433	report.
	NOTE: An executed FHA, VA or USDA Amendatory clause may supersede this contingency.
	The service of privately property continuency. This offers is sentiment the closing of the colo of
435	COSING OF BUTCH CONTINGENCY. This one is contingent upon the closing of the sale of
436	Buyer's property located at
437	Buyer's property located at(the Deadline). If closing does not occur by the Deadline, this Offer shall become null and void unless Buyer delivers to Seller, on or before the Deadline, reasonable written verification from a
700	bootile fidil did void dilloco bayor dolloco to collect and because the
439	financial institution or third party in control of Buyer's funds that Buyer has, at the time of verification, sufficient funds to close
440	or proof of bridge loan financing, along with a written notice waiving this contingency. Delivery of verification or proof of
441	bridge loan shall not extend the closing date for this Offer.
442	The same of the same that the same that another than the same than the s
443	offer has been accepted. If Buyer does not deliver to Seller the documentation listed below withinhours ("72" if
111	left blank) after Buyer's Actual Receipt of said notice, this Offer shall be null and void. Buyer must deliver the following:
	(1) Written waiver of the Closing of Buyer's Property Contingency if line 435 is marked;
445	
446	(2) Written waiver of (name other contingencies, if any); and
447	
448	(3) Any of the following checked below:
449	Proof of bridge loan financing.
450	Proof of ability to close from a financial institution or third party in control of Buyer's funds which shall provide
451	Seller with reasonable written verification that Buyer has, at the time of verification, sufficient funds to close.
	Other:
453	
454	[insert other requirements, if any (e.g., payment of additional earnest money, etc.)]
	The contract of the contract o
455	delivery of written notice to Buyer that this Offer is primary. Unless otherwise provided, Seller is not obligated to give Buyer
456	delivery of written notice to buyer that this other is primary, others other wise provided, delice is not obligated to give buyer
457	notice prior to any Deadline, nor is any particular secondary buyer given the right to be made primary ahead of other
458	secondary buyers. Buyer may declare this Offer null and void by delivering written notice of withdrawal to Seller prior to
459	delivery of Seller's notice that this Offer is primary. Buyer may not deliver notice of withdrawal earlier thandays ("7"
460	if left blank) after acceptance of this Offer. All other Offer Deadlines that run from acceptance shall run from the time this
461	Offer becomes primary.
462	HOMEOWNERS ASSOCIATION If this Property is subject to a homeowners association, Buyer is aware the Property may
	be subject to periodic association fees after closing and one-time fees resulting from transfer of the Property. Any one-time
463	fees resulting from transfer of the Property shall be paid at closing by (Seller) (Buyer) \$TRIKE ONE ("Buyer" if neither is
465	stricken).
466	
467	real estate taxes, rents, prepaid insurance (if assumed), private and municipal charges, property owners or homeowners
468	association assessments, fuel and
469	CAUTION: Provide basis for utility charges, fuel or other prorations if date of closing value will not be used.
470	Any income, taxes or expenses shall accrue to Seller, and be prorated at closing, through the day prior to closing.
474	Real estate taxes shall be prorated at closing based on CHECK BOX FOR APPLICABLE PRORATION FORMULA:
	The state of the s
472	I C I I I I I I I I I I I I I I I I I I
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477	the second secon
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479	CAUTION: Buyer is informed that the actual real estate taxes for the year of closing and subsequent years may be
480	substantially different than the amount used for proration especially in transactions involving new construction,
481	extensive rehabilitation, remodeling or area-wide re-assessment. Buyer is encouraged to contact the local
	assessor regarding possible tax changes.
483	Durational College and a temperate the real estate taxes through the day prior to aloging based upon the taxes on
484	U. I.
404	the detail tax sin for the year of closing, with bayor and contributing the of the profession bayor chair, within a

Property Address:	222 North Oneida Street, Appleton, W.	/
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Page 9 of 12, WB-13

days of receipt, forward a copy of the bill to the forwarding address Seller agrees to provide at closing. The Parties shall re-prorate within 30 days of Buyer's receipt of the actual tax bill. Buyer and Seller agree this is a post-closing obligation and is the responsibility of the Parties to complete, not the responsibility of the real estate Firms in this transaction.

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CONVEYANCE OF TITLE: Upon payment of the purchase price, Seller shall convey the Property by warranty deed (trustee's deed if Seller is a trust, personal representative's deed if Seller is an estate or other conveyance as provided herein), free and clear of all liens and encumbrances, except: municipal and zoning ordinances and agreements entered under them, recorded easements for the distribution of utility and municipal services, recorded building and use restrictions and covenants, present uses of the Property in violation of the foregoing disclosed in Seller's Vacant Land Disclosure Report and in this Offer, general taxes levied in the year of closing and

(insert other allowable exceptions from title, if any) that constitutes merchantable title for purposes of this transaction. Seller, at Seller's cost, shall complete and execute the documents necessary to record the conveyance and pay the Wisconsin Real Estate Transfer Fee.

WARNING: Municipal and zoning ordinances, recorded building and use restrictions, covenants and easements may prohibit certain improvements or uses and therefore should be reviewed, particularly if Buyer contemplates making improvements to Property or a use other than the current use.

- TITLE EVIDENCE: Seller shall give evidence of title in the form of an owner's policy of title insurance in the amount of the purchase price on a current ALTA form issued by an insurer licensed to write title insurance in Wisconsin. Seller shall pay all costs of providing title evidence to Buyer. Buyer shall pay the costs of providing the title evidence required by Buyer's lender and recording the deed or other conveyance.
- 506 GAP ENDORSEMENT: Seller shall provide a "gap" endorsement or equivalent gap coverage at (Seller's)(Buyer's)
 507 STRIKE ONE ("Seller's" if neither stricken) cost to provide coverage for any liens or encumbrances first filed or recorded
 508 after the commitment date of the title insurance commitment and before the deed is recorded, subject to the title insurance
 509 policy conditions, exclusions and exceptions, provided the title company will issue the coverage. If a gap endorsement or
 510 equivalent gap coverage is not available, Buyer may give written notice that title is not acceptable for closing (see lines 516511-523).
- <u>DELIVERY OF MERCHANTABLE TITLE</u>: The required title insurance commitment shall be delivered to Buyer's attorney 513 or Buyer not more than ______days after acceptance ("15" if left blank), showing title to the Property as of a date no more 514 than 15 days before delivery of such title evidence to be merchantable per lines 489-498, subject only to liens which will be 515 paid out of the proceeds of closing and standard title insurance requirements and exceptions, as appropriate.
- 516 TITLE NOT ACCEPTABLE FOR CLOSING: If title is not acceptable for closing, Buyer shall notify Seller in writing of 517 objections to title within ______days ("15" if left blank) after delivery of the title commitment to Buyer or Buyer's attorney. In 518 such event, Seller shall have ______days ("15" if left blank) from Buyer's delivery of the notice stating title objections, to 519 deliver notice to Buyer stating Seller's election to remove the objections by the time set for closing. If Seller is unable to 520 remove said objections, Buyer shall have five days from receipt of notice thereof, to deliver written notice waiving the 521 objections, and the time for closing shall be extended accordingly. If Buyer does not waive the objections, Buyer shall deliver 522 written notice of termination and this Offer shall be null and void. Providing title evidence acceptable for closing does not 523 extinguish Seller's obligations to give merchantable title to Buyer.
- <u>SPECIAL ASSESSMENTS/OTHER EXPENSES</u>: Special assessments, if any, levied or for work actually commenced 525 prior to the date stated on line 1 of this Offer shall be paid by Seller no later than closing. All other special assessments 526 shall be paid by Buyer. "Levied" means the local municipal governing body has adopted and published a final resolution 527 describing the planned improvements and the assessment of benefits.
- CAUTION: Consider a special agreement if area assessments, property owners association assessments, special 528 charges for current services under Wis. Stat. § 66.0627 or other expenses are contemplated. "Other expenses" are 530 one-time charges or ongoing use fees for public improvements (other than those resulting in special assessments) 531 relating to curb, gutter, street, sidewalk, municipal water, sanitary and storm water and storm sewer (including all 532 sewer mains and hook-up/connection and interceptor charges), parks, street lighting and street trees, and impact 533 fees for other public facilities, as defined in Wis. Stat. § 66.0617(1)(f).
- LEASED PROPERTY If Property is currently leased and lease(s) extend beyond closing, Seller shall assign Seller's rights under said lease(s) and transfer all security deposits and prepaid rents thereunder to Buyer at closing. The terms of the (written) (oral) STRIKE ONE lease(s), if any, are

. Insert additional terms, if any, at lines 650-664 or attach as an addendum per line 686.

9 DEFINITIONS

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- ACTUAL RECEIPT: "Actual Receipt" means that a Party, not the Party's recipient for delivery, if any, has the document or written notice physically in the Party's possession, regardless of the method of delivery. If the document or written notice is electronically delivered, Actual Receipt shall occur when the Party opens the electronic transmission.
- <u>BUSINESS D</u>AY: "Business Day" means a calendar day other than Saturday, Sunday, any legal public holiday under Wisconsin or Federal law, and any other day designated by the President such that the postal service does not receive

545 registered mail or make regular deliveries on that day.

- DEADLINES: "Deadlines" expressed as a number of "days" from an event, such as acceptance, are calculated by excluding the day the event occurred and by counting subsequent calendar days. The Deadline expires at Midnight on the last day. Additionally, Deadlines expressed as a specific number of Business Days are calculated in the same manner except that only Business Days are counted while other days are excluded. Deadlines expressed as a specific number of "hours" from the occurrence of an event, such as receipt of a notice, are calculated from the exact time of the event, and by counting 24 hours per calendar day. Deadlines expressed as a specific day of the calendar year or as the day of a specific event, such as closing, expire at Midnight of that day. "Midnight" is defined as 11:59 p.m. Central Time.
- DEFECT: "Defect" means a condition that would have a significant adverse effect on the value of the Property; that would significantly impair the health or safety of future occupants of the Property; or that if not repaired, removed or replaced would significantly shorten or adversely affect the expected normal life of the premises.
- 556 FIRM: "Firm" means a licensed sole proprietor broker or a licensed broker business entity.
- 557 PARTY: "Party" means the Buyer or the Seller; "Parties" refers to both the buyer and the Seller.
- PROPERTY: Unless otherwise stated, "Property" means the real estate described at lines 4-8.

INCLUSION OF OPTIONAL PROVISIONS Terms of this Offer that are preceded by an OPEN BOX () are part of this offer ONLY if the box is marked such as with an "X". They are not part of this offer if marked "N/A" or are left blank.

PROPERTY DIMENSIONS AND SURVEYS Buyer acknowledges that any land dimensions, or total acreage or square footage figures, provided to Buyer by Seller or by a Firm or its agents, may be approximate because of rounding, formulas used or other reasons, unless verified by survey or other means.

564 CAUTION: Buyer should verify total square footage formula, total square footage/acreage figures, and land 565 dimensions, if material.

DISTRIBUTION OF INFORMATION Buyer and Seller authorize the agents of Buyer and Seller to: (i) distribute copies of the Offer to Buyer's lender, appraisers, title insurance companies and any other settlement service providers for the transaction as defined by the Real Estate Settlement Procedures Act (RESPA); (ii) report sales and financing concession data to multiple listing service sold databases; (iii) provide active listing, pending sale, closed sale and financing concession information and data, and related information regarding seller contributions, incentives or assistance, and third party gifts, to appraisers researching comparable sales, market conditions and listings, upon inquiry; and (iv) distribute copies of this Offer to the seller or seller's agent of another property that Seller intends on purchasing.

MAINTENANCE Seller shall maintain the Property and all personal property included in the purchase price until the earlier of closing or Buyer's occupancy, in materially the same condition it was in as of the date on line 1 of this Offer, except for ordinary wear and tear.

PROPERTY DAMAGE BETWEEN ACCEPTANCE AND CLOSING

If, prior to closing, the Property is damaged in an amount not more than five percent of the purchase price, other than normal wear and tear, Seller shall promptly notify Buyer in writing, and will be obligated to restore the Property to materially the same condition it was in as of the date on line 1 of of this Offer. Seller shall provide Buyer with copies of all required permits and lien waivers for the lienable repairs no later than closing. If the amount of damage exceeds five percent of the purchase price, Seller shall promptly notify Buyer in writing of the damage and this Offer may be terminated at option of Buyer. Should Buyer elect to carry out this Offer despite such damage, Buyer shall be entitled to the insurance proceeds, if any, relating to the damage to the Property, plus a credit towards the purchase price equal to the amount of Seller's deductible on such policy, if any. However, if this sale is financed by a land contract or a mortgage to Seller, any insurance proceeds shall be held in trust for the sole purpose of restoring the Property.

BUYER'S PRE-CLOSING WALK-THROUGH Within three days prior to closing, at a reasonable time pre-approved by Seller or Seller's agent, Buyer shall have the right to walk through the Property to determine that there has been no significant change in the condition of the Property, except for ordinary wear and tear and changes approved by Buyer, and that any Defects Seller has agreed to cure have been repaired in the manner agreed to by the Parties.

OCCUPANCY Occupancy of the entire Property shall be given to Buyer at time of closing unless otherwise provided in this Offer at lines 534-538 or in an addendum attached per line 686, or lines 650-664 if the Property is leased. At time of Buyer's occupancy, Property shall be free of all debris, refuse, and personal property except for personal property belonging to current tenants, or sold to Buyer or left with Buyer's consent. Occupancy shall be given subject to tenant's rights, if any.

DEFAULT Seller and Buyer each have the legal duty to use good faith and due diligence in completing the terms and conditions of this Offer. A material failure to perform any obligation under this Offer is a default that may subject the defaulting party to liability for damages or other legal remedies.

If Buyer defaults, Seller may:

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- (1) sue for specific performance and request the earnest money as partial payment of the purchase price; or
- (2) terminate the Offer and have the option to: (a) request the earnest money as liquidated damages; or (b) sue for actual damages.

If Seller defaults, Buyer may:

- (1) sue for specific performance; or
- (2) terminate the Offer and request the return of the earnest money, sue for actual damages, or both.

604 In addition, the Parties may seek any other remedies available in law or equity. The Parties understand that the availability 605 of any judicial remedy will depend upon the circumstances of the situation and the discretion of the courts. If either Party 606 defaults, the Parties may renegotiate the Offer or seek nonjudicial dispute resolution instead of the remedies outlined above. 607 By agreeing to binding arbitration, the Parties may lose the right to litigate in a court of law those disputes covered by the 608 arbitration agreement.

609 NOTE: IF ACCEPTED, THIS OFFER CAN CREATE A LEGALLY ENFORCEABLE CONTRACT. BOTH PARTIES 610 SHOULD READ THIS DOCUMENT CAREFULLY. THE FIRM AND ITS AGENTS MAY PROVIDE A GENERAL 611 EXPLANATION OF THE PROVISIONS OF THE OFFER BUT ARE PROHIBITED BY LAW FROM GIVING ADVICE OR 612 OPINIONS CONCERNING YOUR LEGAL RIGHTS UNDER THIS OFFER OR HOW TITLE SHOULD BE TAKEN AT 613 CLOSING, AN ATTORNEY SHOULD BE CONSULTED IF LEGAL ADVICE IS NEEDED.

ENTIRE CONTRACT This Offer, including any amendments to it, contains the entire agreement of the Buyer and Seller regarding the transaction. All prior negotiations and discussions have been merged into this Offer. This agreement binds and inures to the benefit of the Parties to this Offer and their successors in interest.

NOTICE ABOUT SEX OFFENDER REGISTRY You may obtain information about the sex offender registry and persons registered with the registry by contacting the Wisconsin Department of Corrections on the Internet at http://www.doc.wi.gov or by telephone at (608) 240-5830.

FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT (FIRPTA) Section 1445 of the Internal Revenue Code (IRC) provides that a transferee (Buyer) of a United States real property interest must pay or withhold as a tax up to 15% of the total "Amount Realized" in the sale if the transferor (Seller) is a "Foreign Person" and no exception from FIRPTA withholding applies. A "Foreign Person" is a nonresident alien individual, foreign corporation, foreign partnership, foreign trust, or foreign estate. The "Amount Realized" is the sum of the cash paid, the fair market value of other property transferred, and the amount of any liability assumed by Buyer.

626 CAUTION: Under this law if Seller is a Foreign Person, and Buyer does not pay or withhold the tax amount, Buyer 627 may be held directly liable by the U.S. Internal Revenue Service for the unpaid tax and a tax lien may be placed 628 upon the Property.

Seller hereby represents that Seller is a non-Foreign Person, unless (1) Seller represents Seller is a Foreign Person in a condition report incorporated in this Offer per lines 94-97, or (2) no later than 10 days after acceptance, Seller delivers notice to Buyer that Seller is a Foreign Person, in which cases the provisions on lines 637-639 apply.

F SELLER IS A NON-FOREIGN PERSON. Seller shall, no later than closing, execute and deliver to Buyer, or a qualified substitute (attorney or title company as stated in IRC § 1445), a sworn certification under penalties of perjury of Seller's non-foreign status in accordance with IRC § 1445. If Seller fails to timely deliver certification of Seller's non-foreign status, Buyer shall: (1) withhold the amount required to be withheld pursuant to IRC § 1445; or, (2) declare Seller in default of this offer and proceed under lines 601-608.

637 **IF SELLER IS A FOREIGN PERSON.** If Seller has represented that Seller is a Foreign Person, Buyer shall withhold the 638 amount required to be withheld pursuant to IRC § 1445 at closing unless the Parties have amended this Offer regarding 639 amounts to be withheld, any withholding exemption to be applied, or other resolution of this provision.

COMPLIANCE WITH FIRPTA. Buyer and Seller shall complete, execute, and deliver, on or before closing, any instrument, affidavit, or statement needed to comply with FIRPTA, including withholding forms. If withholding is required under IRC \$1445, and the net proceeds due Seller are not sufficient to satisfy the withholding required in this transaction, Seller shall deliver to Buyer, at closing, the additional funds necessary to satisfy the applicable withholding requirement. Seller also ball pay to Buyer an amount not to exceed \$1,000 for actual costs associated with the filing and administration of forms, affidavits, and certificates necessary for FIRPTA withholding and any withholding agent fees.

646 Any representations made by Seller with respect to FIRPTA shall survive the closing and delivery of the deed.

647 Firms, Agents, and Title Companies are not responsible for determining FIRPTA status or whether any FIRPTA exemption 648 applies. The Parties are advised to consult with their respective independent legal counsel and tax advisors regarding 649 FIRPTA.

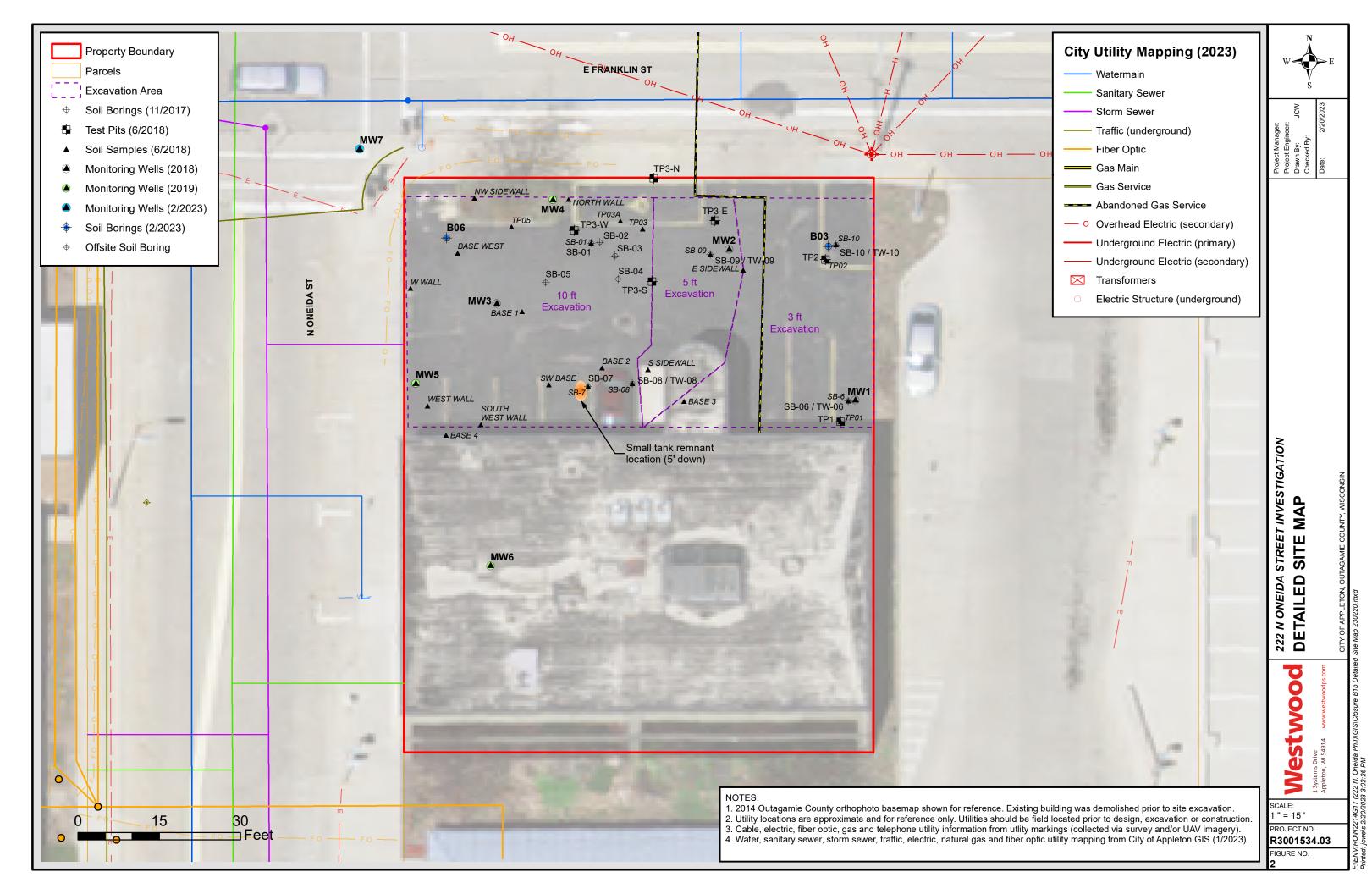
650	ADDITIONAL PROVISIONS/CONTINGENCIES	See attached.
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658		
659	No.	
660 660		
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Property Address: 222 North Oneida Street, Appleton, WI	Page 12 of 12, WB-13
DELIVERY OF DOCUMENTS AND WRITTEN NOTICES Unless otherwise stated in this Offer	r, delivery of documents and
written notices to a Party shall be effective only when accomplished by one of the authorized	
667 668-683.	
668 (1) Personal: giving the document or written notice personally to the Party, or the Party's recipie	ent for delivery if named at
669 line 670 or 671.	• 100
670 Name of Seller's recipient for delivery, if any: <u>Matt Rehbein</u>	
Name of Buyer's recipient for delivery, if any: Christopher R. Behrens	
672 (2) Fax: fax transmission of the document or written notice to the following number:	
673 Seller: ()Buyer: () 674(3) <u>Commercial</u> : depositing the document or written notice, fees prepaid or charged to an	
675 delivery service, addressed either to the Party, or to the Party's recipient for delivery, for delive 676 line 679 or 680.	ery to the Party's address at
676 Inte 679 or 660. 677 (4) <u>U.S. Mail</u> : depositing the document or written notice, postage prepaid, in the U.S. Ma	ail addragged either to the
678 Party, or to the Party's recipient for delivery, for delivery to the Party's address.	an, addressed either to the
679 Address for Seller:	
681 XX	
682 Email Address for Seller: _matthew.rehbein@appleton.org	
683 Email Address for Buyer: chris.behrens@appleton.org	
PERSONAL DELIVERY/ACTUAL RECEIPT Personal delivery to, or Actual Receipt by, as	ny named Buyer or Seller
685 constitutes personal delivery to, or Actual Receipt by, all Buyers or Sellers.	ny harried bayer or delier
686 ADDENDA: The attachedis/a	are made part of this Offer.
This Offer was drafted by [Licensee and Firm]	
This Offer was drafted by [Licensee and Firm]	
687 This Offer was drafted by [Licensee and Firm]	
This Offer was drafted by [Licensee and Firm] Ronald C. McDonald	
687 This Offer was drafted by [Licensee and Firm] 688 689 (X) Ronald C. McDonald 690 Buyer's Signature ▲ Print Name Here▶	November 15, 2022
This Offer was drafted by [Licensee and Firm] 688 689 (X) Buyer's Signature ▲ Print Name Here ▶ 691 (X)	November 15, 2022 Date ▲
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Contingencies for VT OTP of 222 N. Oneida Street ("Property")

This Offer to Purchase is contingent upon satisfaction of the following:

- 1) Buyer setting aside \$50,000 ("closure funds") to be used solely for the purpose of final site remediation of the Property and obtaining all required closure documentation from the Wisconsin Department of Natural Resources ("DNR"). The closure funds will be held by the City of Appleton in a segregated account and available to the Appleton Redevelopment Authority, or its authorized agent, to be applied solely for costs incurred for the Property's environmental analysis, additional required remediation and closure by the DNR. Buyer and Seller anticipate the services of Westwood Infrastructure, Inc. will be engaged for these services. Any unspent/unobligated closure funds may be applied toward the purchase price or refunded to Buyer at Buyer's sole discretion. If additional funds are required under this section, Buyer shall have to option to deposit additional funds or terminate this Offer. In the event Buyer does not purchase the property for any reason, Buyer waives any claim for reimbursement of spent/obligated closure funds.
- 2) Buyer shall be granted permission to access the Property for geotechnical and similar testing to evaluate the Property's suitability for Buyer's intended development of the Property. Buyer shall restore the site to its original condition subsequent to any testing. In the event such test results reveal the Property is not suitable for Buyer's intended development, Buyer may rescind this Offer.
- 3) The Federal Transit Administration must approve Buyer's purchase of the Property.
- 4) The Appleton Common Council must approve Buyer's purchase of the Property. CL 22-0832





MEMORANDUM

...meeting community needs...enhancing quality of life."

TO: Appleton Redevelopment Authority (ARA)

FROM: Matt Rehbein, Economic Development Specialist

DATE: October 25, 2023

RE: 222 N. Oneida Street – Sale to Valley Transit

The Appleton Redevelopment Authority and Valley Transit entered into a sales contract for the property at 222 N. Oneida Street on November 17, 2022. A closure of the DNR case

on this property is a contingency of this Offer to Purchase. The existing contract expires

on October 31, 2023.

Since the Offer to Purchase has been accepted, Valley Transit has continued testing to determine the limits of the contamination via samples from existing wells and the drilling of two new wells. The extent of the contamination has not yet been defined, so the DNR case is not yet ready to close. DNR is requesting one more test well be drilled in the right-of-way at the northwest corner of Franklin Street and Oneida Street. Valley Transit has authorized the work, and it is estimated that the drilling and sampling should be complete within approximately 6 - 7 months. An Amendment to Offer to Purchase reflecting a closing date no later than December 31, 2024 was discussed and held at the October 11 ARA meeting.

Valley Transit will be required to comply with the Federal Transit Authority standards to acquire the property. Language acknowledging same has been added to the amendment, along with language providing the ARA with a first right of refusal should the parcel remain undeveloped and sold.

Staff Recommendation:

The Amendment to the Offer to Purchase from Valley Transit dated October 20, 2023 for 222 N. Oneida Street **BE APPROVED** by the Appleton Redevelopment Authority.

WB-40 AMENDMENT TO OFFER TO PURCHASE

CAUTION: Use a WB-40 Amendment if both Parties will be agreeing to modify the terms of the Offer.

Use a WB-41 Notice if a Party is giving a Notice which does not require the other Party's agreement.

1 Buyer and Seller agree to amend the Offer dated NC	ovember 14, 2022, and accepted on November 17, 2022,
2 for the purchase and sale of real estate at 222 North	n Oneida Street, Appleton , Wisconsin as follows:
4 Closing date is changed from 10/31/2023, to 12/31/2	2024 unless mutually amended by Buyer and Seller.
	to \$
6 Other:	
7 For purposes of clarification, additional contingency 3) as reference	ced in line 650 of the Offer and attached thereto, is amended as follows:
8	
	istration (FTA) must approve Buyer's purchase of the Property. This
Offer shall not be considered a binding offer until va	rious FTA conditions and contingencies are satisfied including, but no
11 <u>limited to, completing the NEPA process as well as </u>	other requirements established in FTA C 5010.1E. As further require
by FTA C 5010.1E Page IV-2, Seller acknowledges	its understanding that the terms set forth in the Offer shall be
considered "preliminary and non-binding as to price	and other consideration" and are intended to enable Buyer to engage
in preliminary activities to complete the NEPA proce	ess.
15	
6 Simultaneous with execution of closing documents,	Parties shall enter a separate written agreement wherein Buyer gran
17 Seller the Right of First Refusal to repurchase the P	roperty in the event Buyer elects to sell the undeveloped Property at
18 Any point in the future.	
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30 31 The attached	is/are made part of this Amendment.
32 ALL OTHER TERMS OF THE OFFER TO PURCHA	ASE AND ANY PRIOR AMENDMENTS REMAIN THE SAME.
	only if a copy of the accepted Amendment is delivered to the Party
34 offering the Amendment on or before	(Time is of the Essence). Delivery nanner specified in the Offer to Purchase, unless otherwise provided
	nanner specified in the Offer to Purchase, unless otherwise provided
36 in this Amendment.	
37 NOTE: The Party offering this Amendment ma	ay withdraw the offered Amendment prior to acceptance and
delivery as provided at lines 00-04.	
39 This Amendment was drafted by	on
Licensee and Firm	Date ▲
11 This Amendment was presented by	on
Licensee and Fi	
(1) 10 1 mm / 10	·····
43 (X) Konald C. M. Concle 10/20/2023	(X)
44 Buyer's Signature ▲ Date A	
45 Print name ► Ronald C. McDonald	Print name ▶
46 (X)	(x)
47 Buyer's Signature ▲ Date	
48 Print name ▶	Print name ▶
19 This Amendment was rejected	D-1- 1
50 Party Initials ▲	Date ▲